

APPENDIX - SMALL BUSINESS LENDING IN MASSACHUSETTS

Lender Tables

| | |
|---------|---|
| Table 1 | Small Business Loan Volume of Massachusetts Lenders (2010) |
| Table 2 | Small Business Loan Volume of Massachusetts Lenders in Low and Moderate Income Areas (2010) |
| Table 3 | Small Business Loan Volume of Credit Card Lenders (2010) |
| Table 4 | Small Business Loan Volume of Credit Card Lenders in Low and Moderate Income Areas (2010) |
| Table 5 | Small Business Loan Volume of All Other Lenders (2010) |
| Table 6 | Small Business Loan Volume of All Other Lenders in Low and Moderate Income Areas (2010) |
| Table 7 | Call Report Data of Massachusetts Community Banks (2010) |
| Table 8 | Call Report Data of Massachusetts Credit Unions (2010) |

County Tables

| | |
|----------|--|
| Table 9 | Small Business Loan Volume by County (2010) |
| Table 10 | Change in Small Business Loans by County (2010) |
| Table 11 | Small Business Loan Volume in Low and Moderate Income Areas by County (2010) |
| Table 12 | Change in Small Business Loans in Low and Moderate Income Areas by County (2010) |

Town Tables

| | |
|----------|--|
| Table 13 | Small Business Loan Volume by Town (2010) |
| Table 14 | Change in Small Business Loans by Town (2010) |
| Table 15 | Small Business Loan Volume in Low and Moderate Income Areas by Town (2010) |
| Table 16 | Change in Small Business Loans in Low and Moderate Income Areas by Town (2010) |

Table 1: Small Business Loan Volume of Local CRA Lenders (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|--------------------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| BANK OF AMERICA, N.A. | 1,138 | \$319,006 | 440 | \$25,864 | 260 | \$51,154 | 438 | \$241,988 | 240 | \$49,030 |
| BANK OF CAPE COD | 51 | \$12,919 | 19 | \$1,021 | 14 | \$2,717 | 18 | \$9,181 | 31 | \$8,445 |
| BELMONT SAVINGS BANK | 51 | \$9,880 | 26 | \$1,533 | 13 | \$2,424 | 12 | \$5,923 | 37 | \$5,773 |
| BERKSHIRE BANK | 428 | \$61,428 | 270 | \$10,740 | 88 | \$15,641 | 70 | \$35,047 | 253 | \$21,391 |
| BNY MELLON, N.A. | 13 | \$5,640 | 4 | \$195 | 0 | \$0 | 9 | \$5,445 | 11 | \$5,514 |
| BOSTON PRIVATE BANK & TRUST CO | 192 | \$60,409 | 56 | \$3,448 | 48 | \$9,204 | 88 | \$47,757 | 68 | \$13,899 |
| BRISTOL COUNTY SAVINGS BANK | 301 | \$71,265 | 135 | \$7,262 | 75 | \$14,486 | 91 | \$49,517 | 109 | \$13,757 |
| BROOKLINE BANK | 118 | \$33,981 | 38 | \$2,338 | 33 | \$6,348 | 47 | \$25,295 | 112 | \$31,381 |
| CAMBRIDGE SAVINGS BANK | 144 | \$40,957 | 66 | \$2,149 | 28 | \$5,467 | 50 | \$33,341 | 73 | \$8,369 |
| CAPE ANN SAVINGS BANK | 27 | \$2,774 | 20 | \$758 | 4 | \$735 | 3 | \$1,281 | 24 | \$2,163 |
| CAPE COD COOPERATIVE BANK | 99 | \$16,218 | 53 | \$3,097 | 29 | \$5,336 | 17 | \$7,785 | 46 | \$7,432 |
| CAPE COD FIVE CENTS SAVINGS BA | 211 | \$33,023 | 135 | \$5,611 | 32 | \$5,430 | 44 | \$21,982 | 106 | \$10,385 |
| CENTRAL COOPERATIVE BANK | 4 | \$710 | 2 | \$200 | 1 | \$210 | 1 | \$300 | 0 | \$0 |
| CENTURY BANK AND TRUST COMPANY | 363 | \$51,270 | 233 | \$10,918 | 68 | \$12,521 | 62 | \$27,831 | 208 | \$19,348 |
| CITIZENS-UNION SAVINGS BANK | 184 | \$39,942 | 84 | \$5,729 | 58 | \$11,449 | 42 | \$22,764 | 76 | \$11,502 |
| COMMERCE BANK & TRUST COMPANY | 129 | \$27,189 | 63 | \$3,296 | 30 | \$5,788 | 36 | \$18,105 | 70 | \$11,013 |
| COUNTRY BANK FOR SAVINGS | 155 | \$25,223 | 93 | \$3,299 | 32 | \$5,493 | 30 | \$16,431 | 122 | \$19,126 |
| DANVERSBANK | 160 | \$38,677 | 79 | \$3,721 | 33 | \$6,148 | 48 | \$28,808 | 59 | \$6,658 |
| EAGLE BANK | 28 | \$5,513 | 16 | \$696 | 3 | \$465 | 9 | \$4,352 | 10 | \$2,977 |
| EAST BOSTON SAVINGS BANK | 86 | \$23,709 | 21 | \$1,057 | 30 | \$5,811 | 35 | \$16,841 | 70 | \$17,521 |
| EAST CAMBRIDGE SAVINGS BANK | 46 | \$8,687 | 25 | \$1,468 | 8 | \$1,597 | 13 | \$5,622 | 14 | \$1,229 |
| EASTERN BANK | 1,493 | \$297,864 | 845 | \$38,876 | 290 | \$53,448 | 358 | \$205,540 | 476 | \$42,481 |
| EASTHAMPTON SAVINGS BANK | 95 | \$10,722 | 71 | \$2,498 | 9 | \$1,465 | 15 | \$6,759 | 61 | \$5,897 |
| ENTERPRISE BANK | 442 | \$56,436 | 305 | \$13,494 | 85 | \$15,257 | 52 | \$27,685 | 288 | \$32,171 |
| FIDELITY COOPERATIVE BANK | 43 | \$3,260 | 35 | \$1,320 | 5 | \$895 | 3 | \$1,045 | 34 | \$2,628 |
| FLORENCE SAVINGS BANK | 103 | \$8,535 | 83 | \$3,156 | 12 | \$2,011 | 8 | \$3,368 | 83 | \$5,929 |
| FRAMINGHAM CO-OPERATIVE BANK | 88 | \$16,437 | 48 | \$2,660 | 17 | \$2,898 | 23 | \$10,879 | 48 | \$8,850 |
| GREENFIELD SAVINGS BANK | 118 | \$13,214 | 80 | \$3,054 | 25 | \$3,795 | 13 | \$6,365 | 87 | \$7,194 |
| HAMPDEN BANK | 82 | \$15,607 | 39 | \$1,480 | 24 | \$3,924 | 19 | \$10,203 | 55 | \$8,101 |
| LEGACY BANKS | 62 | \$4,281 | 55 | \$1,926 | 4 | \$642 | 3 | \$1,713 | 51 | \$2,952 |

Table 1: Small Business Loan Volume of Local CRA Lenders (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|--------------------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| MIDDLESEX SAVINGS BANK | 870 | \$171,975 | 486 | \$22,970 | 172 | \$32,861 | 212 | \$116,144 | 403 | \$37,156 |
| NORTH EASTON SAVINGS BANK | 42 | \$6,056 | 24 | \$582 | 11 | \$1,941 | 7 | \$3,533 | 28 | \$3,746 |
| NORTHERN BANK & TRUST COMPANY | 220 | \$54,604 | 94 | \$4,551 | 56 | \$10,630 | 70 | \$39,423 | 84 | \$17,252 |
| NORTHMARK BANK | 98 | \$9,861 | 74 | \$2,956 | 14 | \$2,482 | 10 | \$4,423 | 52 | \$5,150 |
| PEOPLESBANK | 81 | \$12,428 | 52 | \$2,165 | 12 | \$2,134 | 17 | \$8,129 | 46 | \$5,485 |
| RANDOLPH SAVINGS BANK | 27 | \$3,054 | 18 | \$734 | 8 | \$1,470 | 1 | \$850 | 12 | \$2,303 |
| RBS CITIZENS, N.A. | 2,460 | \$183,944 | 2,110 | \$38,907 | 150 | \$27,037 | 200 | \$118,000 | 1,358 | \$41,191 |
| ROCKLAND TRUST COMPANY | 948 | \$159,003 | 565 | \$21,590 | 182 | \$32,472 | 201 | \$104,941 | 493 | \$62,677 |
| SALEM FIVE CENTS SAVINGS BANK | 397 | \$96,852 | 174 | \$9,715 | 94 | \$15,915 | 129 | \$71,222 | 218 | \$42,734 |
| SOUTH SHORE SAVINGS BANK | 207 | \$28,556 | 136 | \$8,259 | 44 | \$8,111 | 27 | \$12,186 | 143 | \$13,670 |
| SOUTHBRIDGE SAVINGS BANK | 104 | \$16,601 | 69 | \$3,482 | 15 | \$2,837 | 20 | \$10,282 | 53 | \$5,137 |
| SOVEREIGN BANK | 1,141 | \$157,453 | 853 | \$40,458 | 115 | \$21,837 | 173 | \$95,158 | 655 | \$40,980 |
| TD BANK N.A. | 3,204 | \$250,998 | 2,753 | \$110,263 | 272 | \$49,192 | 179 | \$91,543 | 1,620 | \$101,661 |
| THE LOWELL FIVE CENT SAVINGS B | 109 | \$18,441 | 67 | \$2,300 | 19 | \$3,902 | 23 | \$12,239 | 47 | \$7,618 |
| THE SAVINGS BANK | 35 | \$8,097 | 17 | \$1,014 | 8 | \$1,410 | 10 | \$5,673 | 17 | \$3,909 |
| UNITED BANK | 373 | \$26,474 | 314 | \$9,963 | 39 | \$7,004 | 20 | \$9,507 | 280 | \$13,771 |
| WATERTOWN SAVINGS BANK | 42 | \$10,514 | 22 | \$1,452 | 6 | \$1,160 | 14 | \$7,902 | 13 | \$2,256 |
| WEBSTER FIVE CENTS SAVINGS BAN | 65 | \$7,092 | 47 | \$1,857 | 12 | \$1,922 | 6 | \$3,313 | 52 | \$3,657 |
| State Totals | 16,877 | \$2,536,779 | 11,314 | \$446,082 | 2,587 | \$477,076 | 2,976 | \$1,613,621 | 8,496 | \$793,469 |

Note: The table above includes CRA reporters that are headquartered in Massachusetts or have a substantial presence in the state.

Table 2: Small Business Loan Volume of Local CRA Lenders in Low and Moderate Income Areas (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|--------------------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| BANK OF AMERICA, N.A. | 189 | \$57,530 | 74 | \$4,838 | 35 | \$6,606 | 80 | \$46,086 | 47 | \$11,835 |
| BANK OF CAPE COD | 22 | \$6,225 | 8 | \$451 | 5 | \$849 | 9 | \$4,925 | 13 | \$3,934 |
| BELMONT SAVINGS BANK | 10 | \$2,361 | 2 | \$75 | 4 | \$773 | 4 | \$1,513 | 8 | \$1,833 |
| BERKSHIRE BANK | 85 | \$10,591 | 59 | \$2,471 | 15 | \$2,548 | 11 | \$5,572 | 50 | \$3,499 |
| BNY MELLON, N.A. | 2 | \$1,750 | 0 | \$0 | 0 | \$0 | 2 | \$1,750 | 2 | \$1,750 |
| BOSTON PRIVATE BANK & TRUST CO | 42 | \$15,472 | 11 | \$571 | 12 | \$2,269 | 19 | \$12,632 | 7 | \$714 |
| BRISTOL COUNTY SAVINGS BANK | 38 | \$7,721 | 15 | \$896 | 12 | \$2,309 | 11 | \$4,516 | 17 | \$3,560 |
| BROOKLINE BANK | 34 | \$8,428 | 10 | \$564 | 11 | \$2,060 | 13 | \$5,804 | 32 | \$7,428 |
| CAMBRIDGE SAVINGS BANK | 33 | \$11,732 | 14 | \$555 | 6 | \$1,450 | 13 | \$9,727 | 15 | \$1,600 |
| CAPE ANN SAVINGS BANK | 14 | \$1,338 | 10 | \$397 | 2 | \$335 | 2 | \$606 | 12 | \$977 |
| CAPE COD COOPERATIVE BANK | 10 | \$1,480 | 6 | \$316 | 1 | \$200 | 3 | \$964 | 3 | \$48 |
| CAPE COD FIVE CENTS SAVINGS BA | 29 | \$9,034 | 8 | \$280 | 8 | \$1,382 | 13 | \$7,372 | 11 | \$1,848 |
| CENTRAL COOPERATIVE BANK | 2 | \$310 | 1 | \$100 | 1 | \$210 | 0 | \$0 | 0 | \$0 |
| CENTURY BANK AND TRUST COMPANY | 140 | \$19,572 | 87 | \$3,857 | 28 | \$5,416 | 25 | \$10,299 | 81 | \$6,719 |
| CITIZENS-UNION SAVINGS BANK | 84 | \$16,455 | 46 | \$3,154 | 19 | \$3,765 | 19 | \$9,536 | 41 | \$6,118 |
| COMMERCE BANK & TRUST COMPANY | 33 | \$6,077 | 15 | \$809 | 9 | \$1,626 | 9 | \$3,642 | 14 | \$1,979 |
| COUNTRY BANK FOR SAVINGS | 12 | \$3,200 | 5 | \$185 | 3 | \$525 | 4 | \$2,490 | 11 | \$3,055 |
| DANVERSBANK | 36 | \$9,842 | 16 | \$1,109 | 9 | \$1,644 | 11 | \$7,089 | 9 | \$804 |
| EAGLE BANK | 6 | \$1,745 | 2 | \$125 | 0 | \$0 | 4 | \$1,620 | 5 | \$1,245 |
| EAST BOSTON SAVINGS BANK | 34 | \$8,995 | 10 | \$666 | 9 | \$1,745 | 15 | \$6,584 | 26 | \$6,662 |
| EAST CAMBRIDGE SAVINGS BANK | 20 | \$4,404 | 11 | \$592 | 2 | \$400 | 7 | \$3,412 | 5 | \$431 |
| EASTERN BANK | 307 | \$65,320 | 169 | \$7,664 | 61 | \$11,100 | 77 | \$46,556 | 99 | \$9,424 |
| EASTHAMPTON SAVINGS BANK | 10 | \$335 | 10 | \$335 | 0 | \$0 | 0 | \$0 | 6 | \$175 |
| ENTERPRISE BANK | 109 | \$12,806 | 77 | \$4,151 | 22 | \$4,008 | 10 | \$4,647 | 76 | \$8,151 |
| FIDELITY COOPERATIVE BANK | 16 | \$1,647 | 11 | \$387 | 3 | \$510 | 2 | \$750 | 13 | \$1,434 |
| FLORENCE SAVINGS BANK | 5 | \$510 | 3 | \$80 | 2 | \$430 | 0 | \$0 | 3 | \$210 |
| FRAMINGHAM CO-OPERATIVE BANK | 21 | \$4,214 | 10 | \$480 | 6 | \$1,119 | 5 | \$2,615 | 8 | \$1,056 |
| GREENFIELD SAVINGS BANK | 25 | \$2,417 | 18 | \$712 | 5 | \$808 | 2 | \$897 | 19 | \$1,328 |
| HAMPDEN BANK | 30 | \$4,384 | 19 | \$694 | 6 | \$1,039 | 5 | \$2,651 | 22 | \$1,921 |
| LEGACY BANKS | 10 | \$1,335 | 6 | \$220 | 3 | \$402 | 1 | \$713 | 8 | \$1,176 |

Table 2: Small Business Loan Volume of Local CRA Lenders in Low and Moderate Income Areas (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|--------------------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| MIDDLESEX SAVINGS BANK | 63 | \$16,762 | 24 | \$1,199 | 19 | \$3,665 | 20 | \$11,898 | 22 | \$2,878 |
| NORTH EASTON SAVINGS BANK | 1 | \$12 | 1 | \$12 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| NORTHERN BANK & TRUST COMPANY | 39 | \$13,043 | 15 | \$651 | 9 | \$1,649 | 15 | \$10,743 | 15 | \$5,557 |
| NORTHMARK BANK | 14 | \$525 | 13 | \$400 | 1 | \$125 | 0 | \$0 | 8 | \$115 |
| PEOPLESBANK | 22 | \$4,564 | 9 | \$292 | 4 | \$720 | 9 | \$3,552 | 12 | \$1,639 |
| RANDOLPH SAVINGS BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| RBS CITIZENS, N.A. | 542 | \$35,056 | 470 | \$7,654 | 36 | \$6,580 | 36 | \$20,822 | 296 | \$9,067 |
| ROCKLAND TRUST COMPANY | 137 | \$31,279 | 59 | \$2,779 | 40 | \$7,117 | 38 | \$21,383 | 76 | \$11,976 |
| SALEM FIVE CENTS SAVINGS BANK | 91 | \$21,212 | 45 | \$2,680 | 15 | \$2,576 | 31 | \$15,956 | 41 | \$10,278 |
| SOUTH SHORE SAVINGS BANK | 17 | \$2,318 | 9 | \$508 | 6 | \$1,245 | 2 | \$565 | 14 | \$1,668 |
| SOUTHBRIDGE SAVINGS BANK | 26 | \$3,754 | 18 | \$1,094 | 4 | \$700 | 4 | \$1,960 | 9 | \$669 |
| SOVEREIGN BANK | 258 | \$39,376 | 190 | \$8,823 | 27 | \$5,156 | 41 | \$25,397 | 159 | \$11,221 |
| TD BANK N.A. | 610 | \$56,457 | 507 | \$21,544 | 53 | \$9,463 | 50 | \$25,450 | 297 | \$20,279 |
| THE LOWELL FIVE CENT SAVINGS B | 37 | \$6,843 | 23 | \$826 | 4 | \$667 | 10 | \$5,350 | 13 | \$1,393 |
| THE SAVINGS BANK | 4 | \$932 | 1 | \$67 | 2 | \$365 | 1 | \$500 | 2 | \$365 |
| UNITED BANK | 101 | \$7,903 | 83 | \$2,718 | 12 | \$2,222 | 6 | \$2,963 | 76 | \$3,758 |
| WATERTOWN SAVINGS BANK | 11 | \$2,539 | 6 | \$439 | 1 | \$200 | 4 | \$1,900 | 3 | \$280 |
| WEBSTER FIVE CENTS SAVINGS BAN | 21 | \$3,004 | 13 | \$655 | 5 | \$699 | 3 | \$1,650 | 15 | \$1,630 |
| State Totals | 3,402 | 542,809 | 2,219 | 89,075 | 537 | 98,677 | 646 | 355,057 | 1,721 | 173,687 |

Note: The table above includes CRA reporters that are headquartered in Massachusetts or have a substantial presence in the state.

Table 3: Small Business Loan Volume of Credit Card Lenders (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|-------------------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| AMERICAN EXPRESS BANK, FSB | 34,895 | \$200,458 | 34,754 | \$172,136 | 113 | \$17,177 | 28 | \$11,145 | 0 | \$0 |
| BB&T FSB CRA | 730 | \$5,630 | 730 | \$5,630 | 0 | \$0 | 0 | \$0 | 5 | \$40 |
| CAPITAL ONE BANK USA, N.A. | 4,540 | \$33,122 | 4,540 | \$33,122 | 0 | \$0 | 0 | \$0 | 3,122 | \$22,662 |
| CHASE BANK USA, NA | 6,477 | \$53,100 | 6,476 | \$52,500 | 0 | \$0 | 1 | \$600 | 0 | \$0 |
| CITIBANK (SOUTH DAKOTA), N.A. | 12,151 | \$61,903 | 12,148 | \$61,400 | 3 | \$503 | 0 | \$0 | 6,535 | \$33,708 |
| DISCOVER BANK | 122 | \$655 | 122 | \$655 | 0 | \$0 | 0 | \$0 | 107 | \$564 |
| FIA CARD SERVICES | 5,717 | \$55,757 | 5,685 | \$46,738 | 18 | \$3,120 | 14 | \$5,899 | 3,272 | \$28,291 |
| FIRST NATIONAL BANK OF OMAHA | 323 | \$2,609 | 323 | \$2,609 | 0 | \$0 | 0 | \$0 | 44 | \$185 |
| GE CAPITAL FINANCIAL INC. | 161 | \$6,986 | 155 | \$4,644 | 4 | \$750 | 2 | \$1,592 | 0 | \$0 |
| GE MONEY BANK | 6,088 | \$21,525 | 6,088 | \$21,525 | 0 | \$0 | 0 | \$0 | 14 | \$83 |
| US BANK NORTH DAKOTA | 1,521 | \$18,931 | 1,514 | \$16,545 | 3 | \$399 | 4 | \$1,987 | 965 | \$11,106 |
| State Totals | 72,725 | \$460,676 | 72,535 | \$417,504 | 141 | \$21,949 | 49 | \$21,223 | 14,064 | \$96,639 |

Table 4: Small Business Loan Volume of Credit Card Lenders in Low and Moderate Income Areas (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|-------------------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| AMERICAN EXPRESS BANK, FSB | 6,066 | \$36,298 | 6,035 | \$30,520 | 26 | \$3,837 | 5 | \$1,941 | 0 | \$0 |
| BB&T FSB CRA | 49 | \$338 | 49 | \$338 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| CAPITAL ONE BANK USA, N.A. | 817 | \$5,664 | 817 | \$5,664 | 0 | \$0 | 0 | \$0 | 576 | \$3,777 |
| CHASE BANK USA, NA | 882 | \$6,876 | 882 | \$6,876 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| CITIBANK (SOUTH DAKOTA), N.A. | 2,359 | \$10,686 | 2,358 | \$10,569 | 1 | \$117 | 0 | \$0 | 1,127 | \$5,055 |
| DISCOVER BANK | 26 | \$155 | 26 | \$155 | 0 | \$0 | 0 | \$0 | 22 | \$134 |
| FIA CARD SERVICES | 907 | \$10,360 | 898 | \$7,360 | 3 | \$450 | 6 | \$2,550 | 533 | \$4,910 |
| FIRST NATIONAL BANK OF OMAHA | 58 | \$532 | 58 | \$532 | 0 | \$0 | 0 | \$0 | 6 | \$26 |
| GE CAPITAL FINANCIAL INC. | 27 | \$1,836 | 26 | \$836 | 0 | \$0 | 1 | \$1,000 | 0 | \$0 |
| GE MONEY BANK | 1,395 | \$4,459 | 1,395 | \$4,459 | 0 | \$0 | 0 | \$0 | 3 | \$17 |
| US BANK NORTH DAKOTA | 315 | \$3,096 | 314 | \$2,907 | 1 | \$189 | 0 | \$0 | 167 | \$1,678 |
| State Totals | 12,901 | \$80,300 | 12,858 | \$70,216 | 31 | \$4,593 | 12 | \$5,491 | 2,434 | \$15,597 |

Table 5: Small Business Loan Volume of All Other Lenders (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|-------------------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| ALLY BANK F/K/A/ GMAC BANK | 7 | \$2,522 | 3 | \$202 | 0 | \$0 | 4 | \$2,320 | 0 | \$0 |
| AMEGY BANK OF TEXAS | 1 | \$30 | 1 | \$30 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| BANGOR SAVINGS BANK | 2 | \$272 | 1 | \$22 | 1 | \$250 | 0 | \$0 | 0 | \$0 |
| BANK OF THE WEST | 2 | \$727 | 1 | \$6 | 0 | \$0 | 1 | \$721 | 2 | \$727 |
| BANK RHODE ISLAND | 27 | \$5,888 | 15 | \$688 | 3 | \$625 | 9 | \$4,575 | 15 | \$1,788 |
| BANKNEWPORT | 4 | \$1,188 | 2 | \$85 | 0 | \$0 | 2 | \$1,103 | 0 | \$0 |
| BRANCH BANKING AND TRUST CO | 9 | \$2,532 | 2 | \$52 | 1 | \$250 | 6 | \$2,230 | 3 | \$477 |
| BRIDGE BANK | 7 | \$3,188 | 1 | \$49 | 1 | \$150 | 5 | \$2,989 | 0 | \$0 |
| CALIFORNIA BANK & TRUST | 1 | \$15 | 1 | \$15 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| CAMDEN NATIONAL BANK | 1 | \$27 | 1 | \$27 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| CAPITAL CITY BANK | 1 | \$20 | 1 | \$20 | 0 | \$0 | 0 | \$0 | 1 | \$20 |
| CAPITAL ONE NA | 80 | \$11,258 | 49 | \$1,866 | 15 | \$2,426 | 16 | \$6,966 | 0 | \$0 |
| CATHAY BANK | 25 | \$5,474 | 13 | \$630 | 2 | \$348 | 10 | \$4,496 | 8 | \$1,504 |
| CIT BANK | 236 | \$1,035 | 236 | \$1,035 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| CITIBANK, N.A. | 47 | \$6,700 | 26 | \$718 | 12 | \$2,254 | 9 | \$3,728 | 16 | \$619 |
| CITIZENS BANK OF PENNSYLVANIA | 6 | \$610 | 5 | \$110 | 0 | \$0 | 1 | \$500 | 2 | \$72 |
| COASTWAY COMMUNITY BANK | 5 | \$741 | 1 | \$35 | 3 | \$451 | 1 | \$255 | 4 | \$706 |
| COBIZ BANK | 2 | \$650 | 0 | \$0 | 1 | \$150 | 1 | \$500 | 0 | \$0 |
| COLE TAYLOR BANK | 1 | \$1,000 | 0 | \$0 | 0 | \$0 | 1 | \$1,000 | 0 | \$0 |
| COMERICA BANK | 11 | \$5,988 | 2 | \$138 | 1 | \$250 | 8 | \$5,600 | 1 | \$750 |
| COMMERCE BANK, N.A. | 15 | \$688 | 12 | \$100 | 2 | \$288 | 1 | \$300 | 0 | \$0 |
| COMMUNITY TRUST BANK, INC. | 2 | \$123 | 2 | \$123 | 0 | \$0 | 0 | \$0 | 2 | \$123 |
| COMPASS BANK | 2 | \$1,077 | 0 | \$0 | 1 | \$240 | 1 | \$837 | 2 | \$1,077 |
| CRYSTAL LAKE BANK & TRUST | 1 | \$700 | 0 | \$0 | 0 | \$0 | 1 | \$700 | 1 | \$700 |
| EAST WEST BANK | 6 | \$1,981 | 0 | \$0 | 3 | \$590 | 3 | \$1,391 | 3 | \$1,253 |
| EVERBANK | 4 | \$13 | 4 | \$13 | 0 | \$0 | 0 | \$0 | 1 | \$5 |
| FIFTH THIRD BANK, OHIO | 1 | \$200 | 0 | \$0 | 1 | \$200 | 0 | \$0 | 0 | \$0 |
| FIRST BANK OF HIGHLAND PARK | 31 | \$3,668 | 18 | \$700 | 8 | \$1,305 | 5 | \$1,663 | 0 | \$0 |
| FIRST FINANCIAL BANK | 1 | \$102 | 0 | \$0 | 1 | \$102 | 0 | \$0 | 1 | \$102 |
| FIRST MICHIGAN BANK | 1 | \$391 | 0 | \$0 | 0 | \$0 | 1 | \$391 | 1 | \$391 |

Table 5: Small Business Loan Volume of All Other Lenders (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|--------------------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| FIRST NATIONAL BANK OF PA | 1 | \$13 | 1 | \$13 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| FIRST NATIONAL BANK OF SHELBY | 1 | \$15 | 1 | \$15 | 0 | \$0 | 0 | \$0 | 1 | \$15 |
| FIRST NATIONAL BK OF ST. LOUIS | 1 | \$500 | 0 | \$0 | 0 | \$0 | 1 | \$500 | 0 | \$0 |
| FIRST NIAGARA BANK, N.A. | 1 | \$500 | 0 | \$0 | 0 | \$0 | 1 | \$500 | 0 | \$0 |
| FIRST PLACE BANK | 1 | \$650 | 0 | \$0 | 0 | \$0 | 1 | \$650 | 1 | \$650 |
| FIRST VICTORIA NATIONAL BANK | 1 | \$49 | 1 | \$49 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| FIRSTTRUST BANK | 1 | \$500 | 0 | \$0 | 0 | \$0 | 1 | \$500 | 1 | \$500 |
| FULTON BANK, N.A. | 2 | \$450 | 0 | \$0 | 2 | \$450 | 0 | \$0 | 1 | \$250 |
| GLENS FALLS NATIONAL BANK | 1 | \$48 | 1 | \$48 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| GORHAM SAVINGS BANK | 2 | \$420 | 0 | \$0 | 2 | \$420 | 0 | \$0 | 0 | \$0 |
| GUARANTY BANK AND TRUST COMPAN | 1 | \$100 | 1 | \$100 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| HARRIS N.A. | 14 | \$3,571 | 5 | \$301 | 4 | \$661 | 5 | \$2,609 | 6 | \$1,586 |
| HSBC BANK USA, NA | 30 | \$4,724 | 22 | \$363 | 1 | \$120 | 7 | \$4,241 | 3 | \$1,008 |
| INTERNATIONAL BANK OF COMMERCE | 1 | \$50 | 1 | \$50 | 0 | \$0 | 0 | \$0 | 1 | \$50 |
| JPMORGAN CHASE BANK, NA | 669 | \$25,205 | 656 | \$20,478 | 6 | \$928 | 7 | \$3,799 | 1 | \$400 |
| KENNEBUNK SAVINGS BANK | 1 | \$50 | 1 | \$50 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| KEYBANK NATIONAL ASSOCIATION | 11 | \$4,207 | 1 | \$84 | 2 | \$352 | 8 | \$3,771 | 3 | \$757 |
| LAKE FOREST BANK & TRUST CO | 3 | \$432 | 1 | \$85 | 2 | \$347 | 0 | \$0 | 0 | \$0 |
| M&I MARSHALL & ILSLEY BANK | 1 | \$800 | 0 | \$0 | 0 | \$0 | 1 | \$800 | 1 | \$800 |
| MACHIAS SAVINGS BANK | 2 | \$45 | 2 | \$45 | 0 | \$0 | 0 | \$0 | 2 | \$45 |
| MANUFACTURERS & TRADERS TRUST | 50 | \$27,158 | 0 | \$0 | 7 | \$1,633 | 43 | \$25,525 | 16 | \$7,250 |
| MB FINANCIAL BANK NA | 18 | \$4,828 | 4 | \$247 | 6 | \$989 | 8 | \$3,592 | 0 | \$0 |
| MBANK | 1 | \$350 | 0 | \$0 | 0 | \$0 | 1 | \$350 | 0 | \$0 |
| MERCANTIL COMMERCEBANK | 1 | \$550 | 0 | \$0 | 0 | \$0 | 1 | \$550 | 0 | \$0 |
| MERCHANTS BANK | 3 | \$55 | 3 | \$55 | 0 | \$0 | 0 | \$0 | 1 | \$5 |
| MERRIMACK COUNTY SAVINGS BANK | 1 | \$620 | 0 | \$0 | 0 | \$0 | 1 | \$620 | 1 | \$620 |
| MORTON COMMUNITY BANK | 1 | \$150 | 0 | \$0 | 1 | \$150 | 0 | \$0 | 1 | \$150 |
| MUTUAL OF OMAHA BANK | 4 | \$1,405 | 2 | \$71 | 0 | \$0 | 2 | \$1,334 | 0 | \$0 |
| NATIONAL REPUBLIC BANK OF CHI | 1 | \$750 | 0 | \$0 | 0 | \$0 | 1 | \$750 | 1 | \$750 |
| NEWALLIANCE BANK | 52 | \$9,722 | 24 | \$1,189 | 14 | \$2,622 | 14 | \$5,911 | 21 | \$1,697 |

Table 5: Small Business Loan Volume of All Other Lenders (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|--------------------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| NORTHERN TRUST, NA | 1 | \$150 | 0 | \$0 | 1 | \$150 | 0 | \$0 | 0 | \$0 |
| NORTHFIELD BANK | 638 | \$9,713 | 614 | \$3,261 | 14 | \$2,398 | 10 | \$4,054 | 1 | \$150 |
| OLD PLANK TRAIL COMMUNITY BANK | 1 | \$349 | 0 | \$0 | 0 | \$0 | 1 | \$349 | 0 | \$0 |
| PEAPACK-GLADSTONE BANK | 1 | \$275 | 0 | \$0 | 0 | \$0 | 1 | \$275 | 0 | \$0 |
| PEOPLE'S UNITED BANK | 651 | \$114,254 | 392 | \$13,923 | 117 | \$21,219 | 142 | \$79,112 | 288 | \$39,964 |
| PIONEER SAVINGS BANK | 1 | \$320 | 0 | \$0 | 0 | \$0 | 1 | \$320 | 0 | \$0 |
| PNC BANK NA | 19 | \$2,042 | 12 | \$503 | 6 | \$1,176 | 1 | \$363 | 8 | \$535 |
| QNB BANK | 2 | \$85 | 2 | \$85 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| RBC BANK | 1 | \$1,000 | 0 | \$0 | 0 | \$0 | 1 | \$1,000 | 0 | \$0 |
| REGIONS BANK | 2 | \$35 | 2 | \$35 | 0 | \$0 | 0 | \$0 | 2 | \$35 |
| ROCKVILLE BANK | 3 | \$1,010 | 1 | \$10 | 1 | \$250 | 1 | \$750 | 1 | \$10 |
| S&T BANK | 1 | \$8 | 1 | \$8 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| SALISBURY BANK AND TRUST CO | 17 | \$1,644 | 12 | \$469 | 4 | \$675 | 1 | \$500 | 10 | \$576 |
| SANFORD INSTITUTION FOR SAVING | 3 | \$73 | 3 | \$73 | 0 | \$0 | 0 | \$0 | 1 | \$25 |
| SILICON VALLEY BANK | 154 | \$30,377 | 108 | \$2,568 | 7 | \$1,590 | 39 | \$26,219 | 35 | \$4,326 |
| SKYLANDS COMMUNITY BANK | 1 | \$240 | 0 | \$0 | 1 | \$240 | 0 | \$0 | 1 | \$240 |
| SOUTH CAROLINA BANK & TRUST | 1 | \$650 | 0 | \$0 | 0 | \$0 | 1 | \$650 | 1 | \$650 |
| SOUTHERN BANK & TRUST CO | 1 | \$20 | 1 | \$20 | 0 | \$0 | 0 | \$0 | 1 | \$20 |
| STEARNS BANK N A | 48 | \$1,228 | 48 | \$1,228 | 0 | \$0 | 0 | \$0 | 3 | \$65 |
| STONEBRIDGE BANK | 1 | \$50 | 1 | \$50 | 0 | \$0 | 0 | \$0 | 1 | \$50 |
| SUNFLOWER BANK, N.A. | 1 | \$750 | 0 | \$0 | 0 | \$0 | 1 | \$750 | 1 | \$750 |
| SUNTRUST BANKS, INC | 23 | \$3,401 | 13 | \$682 | 6 | \$955 | 4 | \$1,764 | 3 | \$170 |
| SUSQUEHANNA BANK | 1 | \$75 | 1 | \$75 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| TENNESSEE COMMERCE BANK | 4 | \$252 | 3 | \$148 | 1 | \$104 | 0 | \$0 | 0 | \$0 |
| TEXAS CAPITAL BANK | 2 | \$498 | 1 | \$98 | 0 | \$0 | 1 | \$400 | 1 | \$400 |
| THE HUNTINGTON NATIONAL BANK | 11 | \$274 | 11 | \$274 | 0 | \$0 | 0 | \$0 | 3 | \$45 |
| THE NATIONAL BANK OF INDIANAPO | 1 | \$750 | 0 | \$0 | 0 | \$0 | 1 | \$750 | 0 | \$0 |
| THE NORTHERN TRUST COMPANY | 3 | \$400 | 1 | \$100 | 2 | \$300 | 0 | \$0 | 0 | \$0 |
| THE WASHINGTON TRUST COMPANY | 15 | \$6,180 | 5 | \$130 | 1 | \$150 | 9 | \$5,900 | 11 | \$3,680 |
| TRUSTMARK NATIONAL BANK | 1 | \$583 | 0 | \$0 | 0 | \$0 | 1 | \$583 | 1 | \$583 |

Table 5: Small Business Loan Volume of All Other Lenders (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|--------------------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| UMB BANK, NA | 2 | \$1,020 | 1 | \$20 | 0 | \$0 | 1 | \$1,000 | 0 | \$0 |
| UNITED BANK VA | 2 | \$349 | 0 | \$0 | 2 | \$349 | 0 | \$0 | 2 | \$349 |
| US BANK, N.A. | 78 | \$4,999 | 73 | \$2,270 | 1 | \$104 | 4 | \$2,625 | 7 | \$1,067 |
| VECTRA BANK COLORADO NA | 1 | \$50 | 1 | \$50 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| WEBSTER BANK, N.A. | 191 | \$32,462 | 110 | \$5,715 | 44 | \$8,590 | 37 | \$18,157 | 107 | \$9,278 |
| WELLS FARGO BANK NORTHWEST, NA | 6 | \$247 | 6 | \$247 | 0 | \$0 | 0 | \$0 | 5 | \$198 |
| WELLS FARGO BANK, NA | 4,213 | \$152,833 | 4,064 | \$126,156 | 125 | \$15,526 | 24 | \$11,151 | 2,862 | \$95,047 |
| WESBANCO BANK INC. | 1 | \$261 | 0 | \$0 | 0 | \$0 | 1 | \$261 | 0 | \$0 |
| WHITNEY NATIONAL BANK | 3 | \$600 | 1 | \$100 | 2 | \$500 | 0 | \$0 | 1 | \$100 |
| State Totals | 7,522 | \$362,291 | 2,541 | \$61,702 | 311 | \$56,801 | 447 | \$243,788 | 614 | \$89,815 |

Table 6: Small Business Loan Volume of All Other Lenders in Low and Moderate Income Areas (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|-------------------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| ALLY BANK F/K/A/ GMAC BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| AMEGY BANK OF TEXAS | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| BANGOR SAVINGS BANK | 1 | \$22 | 1 | \$22 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| BANK OF THE WEST | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| BANK RHODE ISLAND | 4 | \$1,700 | 0 | \$0 | 0 | \$0 | 4 | \$1,700 | 2 | \$700 |
| BANKNEWPORT | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| BRANCH BANKING AND TRUST CO | 1 | \$22 | 1 | \$22 | 0 | \$0 | 0 | \$0 | 1 | \$22 |
| BRIDGE BANK | 1 | \$150 | 0 | \$0 | 1 | \$150 | 0 | \$0 | 0 | \$0 |
| CALIFORNIA BANK & TRUST | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| CAMDEN NATIONAL BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| CAPITAL CITY BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| CAPITAL ONE NA | 17 | \$2,124 | 12 | \$397 | 3 | \$515 | 2 | \$1,212 | 0 | \$0 |
| CATHAY BANK | 13 | \$3,231 | 5 | \$206 | 2 | \$348 | 6 | \$2,677 | 3 | \$380 |
| CIT BANK | 44 | \$139 | 44 | \$139 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| CITIBANK, N.A. | 21 | \$2,984 | 10 | \$325 | 8 | \$1,559 | 3 | \$1,100 | 8 | \$401 |
| CITIZENS BANK OF PENNSYLVANIA | 1 | \$67 | 1 | \$67 | 0 | \$0 | 0 | \$0 | 1 | \$67 |
| COASTWAY COMMUNITY BANK | 1 | \$35 | 1 | \$35 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| COBIZ BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| COLE TAYLOR BANK | 1 | \$1,000 | 0 | \$0 | 0 | \$0 | 1 | \$1,000 | 0 | \$0 |
| COMERICA BANK | 1 | \$500 | 0 | \$0 | 0 | \$0 | 1 | \$500 | 0 | \$0 |
| COMMERCE BANK, N.A. | 1 | \$12 | 1 | \$12 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| COMMUNITY TRUST BANK, INC. | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| COMPASS BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| CRYSTAL LAKE BANK & TRUST | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| EAST WEST BANK | 4 | \$1,378 | 0 | \$0 | 2 | \$390 | 2 | \$988 | 1 | \$650 |
| EVERBANK | 1 | \$5 | 1 | \$5 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| FIFTH THIRD BANK, OHIO | 1 | \$200 | 0 | \$0 | 1 | \$200 | 0 | \$0 | 0 | \$0 |
| FIRST BANK OF HIGHLAND PARK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| FIRST FINANCIAL BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| FIRST MICHIGAN BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |

Table 6: Small Business Loan Volume of All Other Lenders in Low and Moderate Income Areas (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|--------------------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| FIRST NATIONAL BANK OF PA | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| FIRST NATIONAL BANK OF SHELBY | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| FIRST NATIONAL BK OF ST. LOUIS | 1 | \$500 | 0 | \$0 | 0 | \$0 | 1 | \$500 | 0 | \$0 |
| FIRST NIAGARA BANK, N.A. | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| FIRST PLACE BANK | 1 | \$650 | 0 | \$0 | 0 | \$0 | 1 | \$650 | 1 | \$650 |
| FIRST VICTORIA NATIONAL BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| FIRSTTRUST BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| FULTON BANK, N.A. | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| GLENS FALLS NATIONAL BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| GORHAM SAVINGS BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| GUARANTY BANK AND TRUST COMPAN | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| HARRIS N.A. | 2 | \$920 | 0 | \$0 | 0 | \$0 | 2 | \$920 | 0 | \$0 |
| HSBC BANK USA, NA | 3 | \$38 | 3 | \$38 | 0 | \$0 | 0 | \$0 | 1 | \$8 |
| INTERNATIONAL BANK OF COMMERCE | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| JPMORGAN CHASE BANK, NA | 96 | \$3,059 | 96 | \$3,059 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| KENNEBUNK SAVINGS BANK | 1 | \$50 | 1 | \$50 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| KEYBANK NATIONAL ASSOCIATION | 1 | \$750 | 0 | \$0 | 0 | \$0 | 1 | \$750 | 0 | \$0 |
| LAKE FOREST BANK & TRUST CO | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| M&I MARSHALL & ILSLEY BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| MACHIAS SAVINGS BANK | 2 | \$45 | 2 | \$45 | 0 | \$0 | 0 | \$0 | 2 | \$45 |
| MANUFACTURERS & TRADERS TRUST | 4 | \$2,750 | 0 | \$0 | 0 | \$0 | 4 | \$2,750 | 0 | \$0 |
| MB FINANCIAL BANK NA | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| MBANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| MERCANTIL COMMERCEBANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| MERCHANTS BANK | 1 | \$16 | 1 | \$16 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| MERRIMACK COUNTY SAVINGS BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| MORTON COMMUNITY BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| MUTUAL OF OMAHA BANK | 2 | \$1,334 | 0 | \$0 | 0 | \$0 | 2 | \$1,334 | 0 | \$0 |
| NATIONAL REPUBLIC BANK OF CHI | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| NEWALLIANCE BANK | 17 | \$2,972 | 9 | \$441 | 3 | \$550 | 5 | \$1,981 | 8 | \$689 |

Table 6: Small Business Loan Volume of All Other Lenders in Low and Moderate Income Areas (2010)

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|--------------------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| NORTHERN TRUST, NA | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| NORTHFIELD BANK | 191 | \$2,699 | 185 | \$767 | 4 | \$692 | 2 | \$1,240 | 0 | \$0 |
| OLD PLANK TRAIL COMMUNITY BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| PEAPACK-GLADSTONE BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| PEOPLE'S UNITED BANK | 203 | \$31,860 | 124 | \$3,780 | 38 | \$6,886 | 41 | \$21,194 | 97 | \$10,374 |
| PIONEER SAVINGS BANK | 1 | \$320 | 0 | \$0 | 0 | \$0 | 1 | \$320 | 0 | \$0 |
| PNC BANK NA | 3 | \$330 | 1 | \$4 | 2 | \$326 | 0 | \$0 | 0 | \$0 |
| QNB BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| RBC BANK | 1 | \$1,000 | 0 | \$0 | 0 | \$0 | 1 | \$1,000 | 0 | \$0 |
| REGIONS BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| ROCKVILLE BANK | 2 | \$1,000 | 0 | \$0 | 1 | \$250 | 1 | \$750 | 0 | \$0 |
| S&T BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| SALISBURY BANK AND TRUST CO | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| SANFORD INSTITUTION FOR SAVING | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| SILICON VALLEY BANK | 47 | \$4,037 | 41 | \$887 | 3 | \$650 | 3 | \$2,500 | 8 | \$110 |
| SKYLANDS COMMUNITY BANK | 1 | \$240 | 0 | \$0 | 1 | \$240 | 0 | \$0 | 1 | \$240 |
| SOUTH CAROLINA BANK & TRUST | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| SOUTHERN BANK & TRUST CO | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| STEARNS BANK N A | 9 | \$355 | 9 | \$355 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| STONEBRIDGE BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| SUNFLOWER BANK, N.A. | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| SUNTRUST BANKS, INC | 7 | \$1,934 | 3 | \$170 | 0 | \$0 | 4 | \$1,764 | 2 | \$120 |
| SUSQUEHANNA BANK | 1 | \$75 | 1 | \$75 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| TENNESSEE COMMERCE BANK | 1 | \$104 | 0 | \$0 | 1 | \$104 | 0 | \$0 | 0 | \$0 |
| TEXAS CAPITAL BANK | 1 | \$98 | 1 | \$98 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| THE HUNTINGTON NATIONAL BANK | 3 | \$72 | 3 | \$72 | 0 | \$0 | 0 | \$0 | 1 | \$20 |
| THE NATIONAL BANK OF INDIANAPO | 1 | \$750 | 0 | \$0 | 0 | \$0 | 1 | \$750 | 0 | \$0 |
| THE NORTHERN TRUST COMPANY | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| THE WASHINGTON TRUST COMPANY | 2 | \$530 | 0 | \$0 | 1 | \$150 | 1 | \$380 | 1 | \$380 |
| TRUSTMARK NATIONAL BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |

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|--------------------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| UMB BANK, NA | 1 | \$20 | 1 | \$20 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| UNITED BANK VA | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| US BANK, N.A. | 16 | \$867 | 15 | \$510 | 0 | \$0 | 1 | \$357 | 2 | \$393 |
| VECTRA BANK COLORADO NA | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| WEBSTER BANK, N.A. | 55 | \$9,723 | 26 | \$1,241 | 17 | \$3,034 | 12 | \$5,448 | 29 | \$2,856 |
| WELLS FARGO BANK NORTHWEST, NA | 1 | \$53 | 1 | \$53 | 0 | \$0 | 0 | \$0 | 1 | \$53 |
| WELLS FARGO BANK, NA | 705 | \$24,355 | 687 | \$21,021 | 14 | \$1,792 | 4 | \$1,542 | 485 | \$15,995 |
| WESBANCO BANK INC. | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| WHITNEY NATIONAL BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| State Totals | 1,496 | \$107,075 | 1,287 | \$33,932 | 102 | \$17,836 | 107 | \$55,307 | 655 | \$34,153 |

Table 7: Call Report Data of Massachusetts Community Banks (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | |
|--|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| ABINGTON BANK | 38 | \$7,520 | 7 | \$285 | 17 | \$1,950 | 14 | \$5,285 |
| ADAMS CO-OPERATIVE BANK | 191 | \$16,203 | 137 | \$3,450 | 33 | \$5,019 | 21 | \$7,734 |
| ATHOL SAVINGS BANK | 151 | \$14,368 | 96 | \$2,672 | 31 | \$3,642 | 24 | \$8,054 |
| AVIDIA BANK | 1,358 | \$145,247 | 835 | \$16,468 | 232 | \$26,781 | 291 | \$101,998 |
| AVON CO-OPERATIVE BANK | 13 | \$2,541 | 3 | \$148 | 5 | \$753 | 5 | \$1,640 |
| BANK OF CANTON, THE | 590 | \$138,764 | 157 | \$6,473 | 156 | \$23,921 | 277 | \$108,370 |
| BANK OF CAPE COD | 207 | \$43,300 | 52 | \$1,630 | 66 | \$7,659 | 89 | \$34,011 |
| BANK OF EASTON | 20 | \$2,639 | 9 | \$174 | 5 | \$518 | 6 | \$1,947 |
| BANKFIVE | 996 | \$95,698 | 631 | \$10,797 | 183 | \$22,618 | 182 | \$62,283 |
| BANKGLOUCESTER | 151 | \$33,734 | 62 | \$2,539 | 34 | \$5,289 | 55 | \$25,906 |
| BARRE SAVINGS BANK | 95 | \$13,460 | 54 | \$1,504 | 17 | \$2,228 | 24 | \$9,728 |
| BAY STATE SAVINGS BANK | 284 | \$35,333 | 149 | \$4,827 | 77 | \$10,380 | 58 | \$20,126 |
| BELMONT SAVINGS BANK | 117 | \$22,726 | 61 | \$1,074 | 9 | \$1,331 | 47 | \$20,321 |
| BERKSHIRE BANK | 3,478 | \$349,025 | 2,111 | \$52,859 | 679 | \$72,248 | 688 | \$223,918 |
| BEVERLY CO-OPERATIVE BANK | 412 | \$48,189 | 242 | \$4,967 | 77 | \$9,150 | 93 | \$34,072 |
| BOSTON PRIVATE BANK & TRUST COMPANY | 1,502 | \$276,911 | 415 | \$8,566 | 344 | \$26,041 | 743 | \$242,304 |
| BOSTON TRUST & INVESTMENT MANAGEMENT COMPANY | 1 | \$25 | 1 | \$25 | 0 | \$0 | 0 | \$0 |
| BRAINTREE CO-OPERATIVE BANK | 122 | \$22,961 | 47 | \$1,726 | 33 | \$4,359 | 42 | \$16,876 |
| BRIDGEWATER SAVINGS BANK | 347 | \$98,010 | 52 | \$1,512 | 101 | \$10,968 | 194 | \$85,530 |
| BRISTOL COUNTY SAVINGS BANK | 1,074 | \$172,770 | 434 | \$11,768 | 269 | \$31,665 | 371 | \$129,337 |
| CAMBRIDGE APPLETON TRUST, N.A. | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| CAMBRIDGE SAVINGS BANK | 297 | \$68,880 | 68 | \$2,079 | 69 | \$6,879 | 160 | \$59,922 |
| CAMBRIDGE TRUST COMPANY | 424 | \$58,209 | 249 | \$6,029 | 61 | \$7,609 | 114 | \$44,571 |
| CANTON CO-OPERATIVE BANK | 16 | \$3,684 | 7 | \$340 | 3 | \$295 | 6 | \$3,049 |
| CAPE ANN SAVINGS BANK | 188 | \$30,551 | 95 | \$3,572 | 49 | \$7,801 | 44 | \$19,178 |
| CAPE COD CO-OPERATIVE BANK | 469 | \$77,233 | 202 | \$6,202 | 121 | \$16,310 | 146 | \$54,721 |
| CAPE COD FIVE CENTS SAVINGS BANK | 1,991 | \$240,458 | 1,153 | \$22,707 | 396 | \$48,059 | 442 | \$169,692 |
| CENTRAL CO-OPERATIVE BANK | 150 | \$46,273 | 14 | \$464 | 42 | \$5,281 | 94 | \$40,528 |
| CENTURY BANK AND TRUST COMPANY | 331 | \$74,453 | 74 | \$2,771 | 80 | \$8,767 | 177 | \$62,915 |
| CHARLES RIVER BANK | 126 | \$17,720 | 69 | \$1,777 | 27 | \$3,117 | 30 | \$12,826 |
| CHELSEA BANK | 15 | \$3,577 | 3 | \$141 | 6 | \$790 | 6 | \$2,646 |

Table 7: Call Report Data of Massachusetts Community Banks (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | |
|--|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| CHICOPEE SAVINGS BANK | 848 | \$111,956 | 397 | \$11,841 | 247 | \$28,201 | 204 | \$71,914 |
| CITIZENS-UNION SAVINGS BANK | 691 | \$141,501 | 284 | \$11,078 | 199 | \$30,336 | 208 | \$100,087 |
| CLINTON SAVINGS BANK | 272 | \$50,163 | 107 | \$3,075 | 65 | \$8,775 | 100 | \$38,313 |
| COLONIAL CO-OPERATIVE BANK | 49 | \$5,637 | 29 | \$2,664 | 16 | \$1,835 | 4 | \$1,138 |
| COMMERCE BANK & TRUST COMPANY | 1,532 | \$196,444 | 855 | \$24,569 | 381 | \$52,784 | 296 | \$119,091 |
| COMMUNITY BANK, A MASSACHUSETTS CO-OPERATIVE BANK, THE | 547 | \$82,398 | 263 | \$7,863 | 116 | \$14,106 | 168 | \$60,429 |
| COMPUTERSHARE TRUST COMPANY, NATIONAL ASSOCIATION | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| COOPERATIVE BANK, THE | 205 | \$37,218 | 88 | \$2,178 | 48 | \$5,466 | 69 | \$29,574 |
| COUNTRY BANK FOR SAVINGS | 631 | \$94,827 | 259 | \$6,496 | 193 | \$23,965 | 179 | \$64,366 |
| DANVERSBANK | 1,080 | \$217,715 | 408 | \$13,678 | 242 | \$30,905 | 430 | \$173,132 |
| DEAN CO-OPERATIVE BANK | 238 | \$28,559 | 161 | \$3,078 | 30 | \$3,422 | 47 | \$22,059 |
| DEDHAM INSTITUTION FOR SAVINGS | 286 | \$69,142 | 100 | \$3,399 | 53 | \$6,739 | 133 | \$59,004 |
| EAGLE BANK | 124 | \$32,062 | 22 | \$578 | 38 | \$4,910 | 64 | \$26,574 |
| EAST BOSTON SAVINGS BANK | 652 | \$154,062 | 185 | \$6,644 | 179 | \$25,944 | 288 | \$121,474 |
| EAST CAMBRIDGE SAVINGS BANK | 167 | \$32,010 | 54 | \$1,761 | 45 | \$4,702 | 68 | \$25,547 |
| EASTERN BANK | 2,505 | \$393,816 | 830 | \$21,294 | 683 | \$76,705 | 992 | \$295,817 |
| EASTHAMPTON SAVINGS BANK | 550 | \$39,868 | 392 | \$8,226 | 90 | \$9,281 | 68 | \$22,361 |
| ECONOMY CO-OPERATIVE BANK | 7 | \$539 | 4 | \$73 | 3 | \$466 | 0 | \$0 |
| EDGARTOWN NATIONAL BANK, THE | 124 | \$26,174 | 53 | \$1,863 | 25 | \$3,706 | 46 | \$20,605 |
| ENTERPRISE BANK AND TRUST COMPANY | 5,101 | \$473,185 | 3,016 | \$58,069 | 1,138 | \$120,225 | 947 | \$294,891 |
| EQUITABLE CO-OPERATIVE BANK | 31 | \$6,279 | 13 | \$564 | 9 | \$1,147 | 9 | \$4,568 |
| EVERETT CO-OPERATIVE BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| FAMILYFIRST BANK | 36 | \$3,333 | 19 | \$531 | 11 | \$1,215 | 6 | \$1,587 |
| FIDELITY CO-OPERATIVE BANK | 492 | \$78,473 | 216 | \$5,143 | 133 | \$17,601 | 143 | \$55,729 |
| FIDELITY MANAGEMENT TRUST COMPANY | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| FIRST COMMONS BANK, N.A. | 51 | \$22,843 | 11 | \$494 | 10 | \$1,496 | 30 | \$20,853 |
| FIRST FINANCIAL TRUST NATIONAL ASSOCIATION | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| FIRST NATIONAL BANK OF IPSWICH, THE | 385 | \$79,566 | 173 | \$6,539 | 82 | \$13,668 | 130 | \$59,359 |
| FLORENCE SAVINGS BANK | 599 | \$55,595 | 359 | \$7,549 | 129 | \$13,828 | 111 | \$34,218 |
| FRAMINGHAM CO-OPERATIVE BANK | 437 | \$74,690 | 166 | \$6,712 | 139 | \$15,567 | 132 | \$52,411 |
| GRANITE SAVINGS BANK | 22 | \$7,085 | 2 | \$144 | 7 | \$1,139 | 13 | \$5,802 |

Table 7: Call Report Data of Massachusetts Community Banks (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | |
|---|-------------------------------|------------------------------|---|------------------------------|--|------------------------------|---|------------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| GREENFIELD CO-OPERATIVE BANK | 343 | \$33,840 | 242 | \$7,383 | 64 | \$10,560 | 37 | \$15,897 |
| GREENFIELD SAVINGS BANK | 554 | \$48,903 | 337 | \$7,504 | 137 | \$15,271 | 80 | \$26,128 |
| HAMPDEN BANK | 837 | \$65,179 | 378 | \$2,485 | 240 | \$13,150 | 219 | \$49,544 |
| HVERHILL BANK | 147 | \$19,622 | 72 | \$3,229 | 45 | \$5,472 | 30 | \$10,921 |
| HINGHAM INSTITUTION FOR SAVINGS | 416 | \$118,715 | 87 | \$1,105 | 94 | \$13,812 | 235 | \$103,798 |
| HOLBROOK CO-OPERATIVE BANK | 135 | \$32,892 | 22 | \$880 | 38 | \$5,477 | 75 | \$26,535 |
| HOMETOWN BANK, A COOPERATIVE BANK | 312 | \$65,121 | 175 | \$5,150 | 75 | \$12,752 | 62 | \$47,219 |
| HOOSAC BANK | 231 | \$32,521 | 118 | \$4,597 | 47 | \$5,663 | 66 | \$22,261 |
| HYDE PARK SAVINGS BANK | 6 | \$3,785 | 0 | \$0 | 2 | \$409 | 4 | \$3,376 |
| INSTITUTION FOR SAVINGS IN NEWBURYPORT AND ITS VICINITY | 169 | \$30,263 | 65 | \$1,721 | 45 | \$6,966 | 59 | \$21,576 |
| LEADER BANK, NATIONAL ASSOCIATION | 155 | \$36,914 | 57 | \$1,313 | 25 | \$3,602 | 73 | \$31,999 |
| LEE BANK | 444 | \$32,970 | 243 | \$4,822 | 88 | \$5,652 | 113 | \$22,496 |
| LEGACY BANKS | 491 | \$68,345 | 250 | \$5,609 | 110 | \$12,512 | 131 | \$50,224 |
| LENOX NATIONAL BANK, THE | 100 | \$6,592 | 75 | \$1,901 | 16 | \$1,739 | 9 | \$2,952 |
| LOWELL CO-OPERATIVE BANK | 73 | \$13,098 | 23 | \$664 | 22 | \$2,479 | 28 | \$9,955 |
| LOWELL FIVE CENT SAVINGS BANK, THE | 317 | \$42,489 | 180 | \$3,767 | 57 | \$8,433 | 80 | \$30,289 |
| MANSFIELD CO-OPERATIVE BANK | 220 | \$43,783 | 74 | \$2,085 | 62 | \$7,752 | 84 | \$33,946 |
| MARBLEHEAD BANK | 66 | \$10,617 | 25 | \$686 | 22 | \$3,134 | 19 | \$6,797 |
| MARLBOROUGH SAVINGS BANK | 144 | \$30,250 | 51 | \$1,270 | 38 | \$5,104 | 55 | \$23,876 |
| MARTHA'S VINEYARD SAVINGS BANK | 295 | \$54,198 | 123 | \$2,958 | 61 | \$7,958 | 111 | \$43,282 |
| MAYFLOWER CO-OPERATIVE BANK | 134 | \$10,137 | 106 | \$2,620 | 13 | \$1,589 | 15 | \$5,928 |
| MECHANICS' CO-OPERATIVE BANK | 330 | \$48,412 | 172 | \$5,356 | 80 | \$12,164 | 78 | \$30,892 |
| MEETINGHOUSE CO-OPERATIVE BANK | 38 | \$7,572 | 8 | \$498 | 14 | \$2,188 | 16 | \$4,886 |
| MELROSE CO-OPERATIVE BANK | 5 | \$1,342 | 0 | \$0 | 1 | \$162 | 4 | \$1,180 |
| MERCANTILE BANK AND TRUST COMPANY | 727 | \$128,223 | 231 | \$6,673 | 225 | \$32,387 | 271 | \$89,163 |
| MERRIMAC SAVINGS BANK | 50 | \$3,515 | 23 | \$323 | 18 | \$1,581 | 9 | \$1,611 |
| METHUEN CO-OPERATIVE BANK | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| MIDDLESEX SAVINGS BANK | 3,434 | \$302,272 | 2,276 | \$37,280 | 510 | \$53,203 | 648 | \$211,789 |
| MILFORD NATIONAL BANK AND TRUST COMPANY THE | 394 | \$56,943 | 196 | \$4,668 | 98 | \$11,987 | 100 | \$40,288 |
| MILLBURY NATIONAL BANK | 243 | \$21,971 | 163 | \$2,932 | 45 | \$5,469 | 35 | \$13,570 |
| MILLBURY SAVINGS BANK | 301 | \$33,543 | 178 | \$3,837 | 78 | \$10,701 | 45 | \$19,005 |

Table 7: Call Report Data of Massachusetts Community Banks (2010)

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|---------------------------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| MONSON SAVINGS BANK | 322 | \$41,218 | 145 | \$3,759 | 91 | \$8,634 | 86 | \$28,825 |
| NATIONAL GRAND BANK OF MARBLEHEAD | 421 | \$25,075 | 337 | \$4,191 | 46 | \$5,599 | 38 | \$15,285 |
| NEEDHAM BANK | 175 | \$48,223 | 42 | \$1,749 | 39 | \$6,217 | 94 | \$40,257 |
| NEWBURYPORT FIVE CENTS SAVINGS BANK | 275 | \$54,731 | 106 | \$2,638 | 58 | \$7,143 | 111 | \$44,950 |
| NORTH BROOKFIELD SAVINGS BANK | 77 | \$6,963 | 46 | \$1,136 | 22 | \$2,750 | 9 | \$3,077 |
| NORTH CAMBRIDGE CO-OPERATIVE BANK | 8 | \$1,386 | 1 | \$10 | 3 | \$444 | 4 | \$932 |
| NORTH EASTON SAVINGS BANK | 319 | \$20,941 | 226 | \$1,928 | 49 | \$4,561 | 44 | \$14,452 |
| NORTH MIDDLESEX SAVINGS BANK | 737 | \$69,945 | 498 | \$11,729 | 118 | \$13,619 | 121 | \$44,597 |
| NORTH SHORE BANK, A CO-OPERATIVE BANK | 597 | \$107,522 | 195 | \$6,688 | 187 | \$23,677 | 215 | \$77,157 |
| NORTHAMPTON CO-OPERATIVE BANK | 47 | \$6,534 | 19 | \$416 | 13 | \$1,888 | 15 | \$4,230 |
| NORTHERN BANK & TRUST COMPANY | 698 | \$140,110 | 271 | \$7,242 | 148 | \$18,539 | 279 | \$114,329 |
| NORTHMARK BANK | 342 | \$47,671 | 157 | \$3,825 | 83 | \$8,583 | 102 | \$35,263 |
| NORWOOD CO-OPERATIVE BANK | 152 | \$31,009 | 46 | \$1,361 | 39 | \$4,230 | 67 | \$25,418 |
| NUVO BANK AND TRUST | 205 | \$35,038 | 86 | \$4,229 | 48 | \$5,679 | 71 | \$25,130 |
| ONEUNITED BANK | 43 | \$11,951 | 4 | \$200 | 13 | \$1,611 | 26 | \$10,140 |
| PATRIOT COMMUNITY BANK | 75 | \$16,644 | 25 | \$990 | 17 | \$1,789 | 33 | \$13,865 |
| PENTUCKET BANK | 515 | \$95,244 | 183 | \$5,170 | 165 | \$20,759 | 167 | \$69,315 |
| PEOPLESBANK | 619 | \$126,988 | 245 | \$5,676 | 154 | \$17,877 | 220 | \$103,435 |
| PILGRIM BANK | 30 | \$9,243 | 6 | \$212 | 5 | \$658 | 19 | \$8,373 |
| PITTSFIELD CO-OPERATIVE BANK | 281 | \$27,536 | 176 | \$3,422 | 53 | \$5,506 | 52 | \$18,608 |
| PROVIDENT BANK, THE | 646 | \$95,378 | 319 | \$5,843 | 140 | \$16,849 | 187 | \$72,686 |
| RANDOLPH SAVINGS BANK | 150 | \$26,914 | 69 | \$2,093 | 35 | \$5,238 | 46 | \$19,583 |
| READING CO-OPERATIVE BANK | 152 | \$36,180 | 41 | \$1,831 | 46 | \$6,303 | 65 | \$28,046 |
| ROCKLAND TRUST COMPANY | 4,458 | \$732,864 | 1,702 | \$50,318 | 1,234 | \$144,778 | 1,522 | \$537,768 |
| ROCKPORT NATIONAL BANK | 365 | \$50,174 | 199 | \$4,413 | 76 | \$9,936 | 90 | \$35,825 |
| SALEM FIVE CENTS SAVINGS BANK | 1,178 | \$242,941 | 349 | \$12,014 | 345 | \$36,169 | 484 | \$194,758 |
| SAUGUSBANK A CO-OPERATIVE BANK | 111 | \$26,015 | 29 | \$1,038 | 17 | \$2,014 | 65 | \$22,963 |
| SAVERS CO-OPERATIVE BANK | 262 | \$32,033 | 156 | \$3,502 | 52 | \$7,469 | 54 | \$21,062 |
| SAVINGS BANK, THE | 174 | \$33,472 | 58 | \$1,902 | 48 | \$6,360 | 68 | \$25,210 |
| S-BANK | 162 | \$29,733 | 57 | \$2,129 | 42 | \$4,259 | 63 | \$23,345 |
| SEAMENS BANK | 353 | \$46,878 | 209 | \$5,691 | 70 | \$9,027 | 74 | \$32,160 |

Table 7: Call Report Data of Massachusetts Community Banks (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | |
|---|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| SOUTH ADAMS SAVINGS BANK | 165 | \$12,329 | 118 | \$2,907 | 30 | \$4,176 | 17 | \$5,246 |
| SOUTH COASTAL BANK | 224 | \$40,683 | 66 | \$1,764 | 57 | \$6,963 | 101 | \$31,956 |
| SOUTH SHORE SAVINGS BANK | 621 | \$105,598 | 350 | \$10,144 | 122 | \$20,670 | 149 | \$74,784 |
| SOUTHBRIDGE SAVINGS BANK | 279 | \$47,295 | 136 | \$4,494 | 67 | \$8,094 | 76 | \$34,707 |
| SPENCER SAVINGS BANK | 307 | \$35,426 | 190 | \$4,662 | 59 | \$7,715 | 58 | \$23,049 |
| STATE STREET BANK AND TRUST COMPANY | 3 | \$962 | 0 | \$0 | 0 | \$0 | 3 | \$962 |
| STONEHAM SAVINGS BANK | 122 | \$28,474 | 32 | \$763 | 26 | \$3,638 | 64 | \$24,073 |
| STONEHAMBANK | 281 | \$61,128 | 103 | \$2,000 | 69 | \$8,685 | 109 | \$50,443 |
| STOUGHTON CO-OPERATIVE BANK | 20 | \$4,666 | 7 | \$237 | 4 | \$340 | 9 | \$4,089 |
| UNIBANK FOR SAVINGS | 316 | \$43,537 | 182 | \$6,409 | 51 | \$5,818 | 83 | \$31,310 |
| VILLAGE BANK, THE | 275 | \$52,760 | 142 | \$4,223 | 52 | \$8,938 | 81 | \$39,599 |
| WAKEFIELD CO-OPERATIVE BANK | 30 | \$5,752 | 14 | \$183 | 5 | \$444 | 11 | \$5,125 |
| WALPOLE CO-OPERATIVE BANK | 303 | \$65,228 | 82 | \$3,297 | 88 | \$10,817 | 133 | \$51,114 |
| WASHINGTON SAVINGS BANK | 51 | \$8,676 | 18 | \$759 | 23 | \$4,036 | 10 | \$3,881 |
| WATERTOWN SAVINGS BANK | 148 | \$31,743 | 54 | \$1,900 | 31 | \$3,698 | 63 | \$26,145 |
| WEBSTER FIVE CENTS SAVINGS BANK | 425 | \$53,473 | 225 | \$5,312 | 99 | \$9,668 | 101 | \$38,493 |
| WELLESLEY BANK | 204 | \$45,348 | 71 | \$3,690 | 58 | \$7,917 | 75 | \$33,741 |
| WELLINGTON TRUST COMPANY NATIONAL ASSOCIATION | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| WEYMOUTH BANK | 330 | \$38,379 | 213 | \$4,380 | 44 | \$5,441 | 73 | \$28,558 |
| WILLIAMSTOWN SAVINGS BANK | 125 | \$17,732 | 55 | \$1,456 | 36 | \$4,661 | 34 | \$11,615 |
| WINCHESTER CO-OPERATIVE BANK | 81 | \$19,044 | 19 | \$1,035 | 35 | \$6,226 | 27 | \$11,783 |
| WINCHESTER SAVINGS BANK | 158 | \$32,785 | 56 | \$1,412 | 37 | \$4,698 | 65 | \$26,675 |
| WRENTHAM CO-OPERATIVE BANK | 18 | \$2,731 | 8 | \$215 | 4 | \$321 | 6 | \$2,195 |
| State Totals | 62,362 | \$9,109,932 | 30,048 | \$737,552 | 14,356 | \$1,710,019 | 17,958 | \$6,662,361 |

Note: The table above does not include Massachusetts thrift institutions which filed a quarterly thrift financial report and reported an aggregate 7,363 small business loans for \$1.032 billion as of June 30, 2011.

Table 8: Call Report Data of Massachusetts Credit Unions (2010)

| | Member Business Loans | |
|-----------------------------------|-----------------------|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) |
| ACUSHNET FCU | 5 | \$721 |
| BOSTON FIREFIGHTERS CU | 1 | \$344 |
| BRIDGEWATER CU | 86 | \$14,273 |
| CAMBRIDGE PORTUGUESE CU | 28 | \$4,923 |
| CENTRAL ONE FCU | 55 | \$18,227 |
| COMMUNITY CREDIT UNION OF LYNN CU | 94 | \$15,330 |
| CRESCENT CU | 105 | \$15,929 |
| DIGITAL FCU | 487 | \$399,808 |
| EVERETT CU | 5 | \$56 |
| FALL RIVER MUNICIPAL CU | 12 | \$2,331 |
| FIRST CITIZENS' FCU | 617 | \$34,412 |
| FIRST PRIORITY CU | 14 | \$6,868 |
| FREEDOM CU | 30 | \$5,623 |
| GFA FCU | 110 | \$15,891 |
| GRAFTON SUBURBAN CU | 12 | \$1,450 |
| GREYLOCK FCU | 581 | \$85,726 |
| HANSCOM FCU | 3 | \$276 |
| HARBORONE CU | 430 | \$45,135 |
| HOLYOKE CU | 33 | \$6,317 |
| I-C FCU | 10 | \$1,216 |
| INDUSTRIAL CU | 43 | \$14,389 |
| JEANNE D'ARC CU | 166 | \$66,001 |
| LEOMINSTER CU | 79 | \$7,990 |
| LIBERTY BAY CU | 13 | \$1,762 |
| LUSO FCU | 20 | \$2,523 |
| LUSO-AMERICAN CU | 13 | \$2,130 |
| MALDEN CITY EMPLOYEES CU | 3 | \$32 |
| MASS BAY CU | 9 | \$2,313 |
| MEDICAL AREA FCU | 24 | \$4,395 |
| MELROSE SCHOOL & MUNICIPAL EMPLO | 1 | \$71 |
| MEMBERS PLUS CU | 21 | \$3,287 |

Table 8: Call Report Data of Massachusetts Credit Unions (2010)

| | Member Business Loans | |
|-----------------------------------|-----------------------|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) |
| MERRIMACK VALLEY FCU | 54 | \$5,886 |
| METRO CU | 227 | \$43,999 |
| METROWEST COMMUNITY FCU | 12 | \$294 |
| MILLBURY FCU | 157 | \$27,723 |
| NESC FCU | 3 | \$455 |
| NO. MASS. TEL WORKERS COMMUNITY C | 15 | \$4,979 |
| NORFOLK COMMUNITY FCU | 1 | \$99 |
| NOTRE DAME COMMUNITY FCU | 15 | \$2,120 |
| OUR LADY OF HEALTH FCU | 2 | \$25 |
| POLISH NATIONAL CU | 1 | \$143 |
| RIVER WORKS CU | 48 | \$8,262 |
| ROCKLAND FCU | 346 | \$47,232 |
| RTN FCU | 67 | \$10,507 |
| SANTO CHRISTO FCU | 1 | \$49 |
| SHARON CU | 70 | \$5,551 |
| SOMERSET FCU | 16 | \$2,351 |
| SOMERVILLE MUNICIPAL FCU | 3 | \$112 |
| SOUTHBRIDGE CU | 25 | \$4,314 |
| SOUTHERN MASS CU | 3 | \$67 |
| ST. ANNE'S OF FALL RIVER CU | 119 | \$23,151 |
| ST. ANTHONY OF NEW BEDFORD FCU | 1 | \$63 |
| ST. JEAN'S CU | 26 | \$6,189 |
| ST. MARY'S CU | 38 | \$12,727 |
| ST. MICHAELS FALL RIVER FCU | 18 | \$2,789 |
| STCU CU | 1 | \$160 |
| TAUNTON FCU | 25 | \$4,955 |
| TAUPA LITHUANIAN FCU | 4 | \$1,096 |
| TREMONT CU | 13 | \$2,769 |
| WEBSTER FIRST FCU | 189 | \$61,199 |
| WELLESLEY MUNICIPAL EMPLOYEES FCU | 6 | \$130 |
| WESTPORT FCU | 1 | \$74 |

Table 8: Call Report Data of Massachusetts Credit Unions (2010)

| | Member Business Loans | |
|--------------------------------|-----------------------|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) |
| WINTHROP FCU | 9 | \$2,427 |
| WORCESTER POLICE DEPARTMENT CU | 2 | \$150 |
| WORKERS' CU | 119 | \$27,982 |
| State Totals | 4,747 | \$1,089,783 |

Table 9: Small Business Loan Volume By County (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|--------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Barnstable | 4,490 | \$167,861 | 4,156 | \$57,055 | 180 | \$30,928 | 154 | \$79,878 | 1,356 | \$65,296 |
| Berkshire | 1,954 | \$74,979 | 1,798 | \$25,205 | 89 | \$15,733 | 67 | \$34,041 | 677 | \$25,719 |
| Bristol | 7,006 | \$297,461 | 6,430 | \$74,225 | 262 | \$50,279 | 314 | \$172,957 | 1,836 | \$80,096 |
| Dukes | 479 | \$8,884 | 468 | \$4,265 | 5 | \$987 | 6 | \$3,632 | 104 | \$3,357 |
| Essex | 11,193 | \$387,947 | 10,489 | \$134,497 | 350 | \$60,041 | 354 | \$193,409 | 3,074 | \$113,930 |
| Franklin | 946 | \$33,276 | 864 | \$10,961 | 54 | \$8,572 | 28 | \$13,743 | 371 | \$13,111 |
| Hampden | 5,608 | \$181,260 | 5,247 | \$61,816 | 202 | \$36,131 | 159 | \$83,313 | 1,650 | \$75,482 |
| Hampshire | 2,208 | \$72,442 | 2,073 | \$26,782 | 73 | \$12,345 | 62 | \$33,315 | 732 | \$33,246 |
| Middlesex | 25,310 | \$951,890 | 23,548 | \$275,771 | 797 | \$146,194 | 965 | \$529,925 | 6,910 | \$278,796 |
| Nantucket | 460 | \$14,803 | 426 | \$5,430 | 20 | \$3,110 | 14 | \$6,263 | 103 | \$3,225 |
| Norfolk | 11,631 | \$401,494 | 10,884 | \$119,388 | 354 | \$64,695 | 393 | \$217,411 | 2,792 | \$110,613 |
| Plymouth | 7,207 | \$275,968 | 6,646 | \$73,161 | 270 | \$49,602 | 291 | \$153,205 | 1,723 | \$72,834 |
| Suffolk | 9,219 | \$330,549 | 8,601 | \$82,865 | 246 | \$45,011 | 372 | \$202,673 | 2,087 | \$97,036 |
| Worcester | 9,413 | \$314,873 | 8,831 | \$100,370 | 264 | \$48,224 | 318 | \$166,279 | 2,627 | \$102,527 |
| State Totals | 97,124 | \$3,513,687 | 90,461 | \$1,051,791 | 3,166 | \$571,852 | 3,497 | \$1,890,044 | 26,042 | \$1,075,268 |

Table 10: Change in Small Business Loans by County (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|--------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Barnstable | -615 | -\$11,830 | -595 | -\$4,820 | 9 | \$1,250 | -29 | -\$8,260 | -284 | -\$9,720 |
| Berkshire | -183 | -\$7,467 | -174 | -\$1,039 | 5 | \$372 | -14 | -\$6,800 | -87 | -\$3,278 |
| Bristol | -188 | \$10,227 | -213 | -\$4,483 | -3 | \$254 | 28 | \$14,456 | 34 | \$8,844 |
| Dukes | -61 | -\$3,931 | -46 | -\$299 | -10 | -\$1,703 | -5 | -\$1,929 | -10 | -\$2,110 |
| Essex | -717 | \$7,797 | -756 | \$753 | 27 | \$3,989 | 12 | \$3,055 | -225 | -\$2,781 |
| Franklin | 10 | \$3,753 | -5 | -\$205 | 12 | \$1,437 | 3 | \$2,521 | 14 | -\$1,467 |
| Hampden | -331 | -\$20,813 | -292 | \$603 | 1 | \$497 | -40 | -\$21,913 | 49 | \$10,805 |
| Hampshire | -190 | -\$3,690 | -170 | -\$177 | -13 | -\$2,773 | -7 | -\$740 | -56 | -\$3,207 |
| Middlesex | -678 | -\$25,825 | -630 | -\$950 | -34 | -\$5,435 | -14 | -\$19,440 | 151 | \$31,141 |
| Nantucket | -42 | -\$5,998 | -36 | -\$1,103 | 3 | \$515 | -9 | -\$5,410 | 24 | -\$880 |
| Norfolk | -912 | -\$30,418 | -884 | -\$10,569 | 3 | \$57 | -31 | -\$19,906 | -210 | -\$5,443 |
| Plymouth | -636 | -\$19,862 | -646 | -\$11,387 | 25 | \$5,221 | -15 | -\$13,696 | -254 | -\$11,595 |
| Suffolk | -652 | -\$62,893 | -529 | -\$11,938 | -79 | -\$14,719 | -44 | -\$36,236 | 33 | \$3,368 |
| Worcester | -522 | -\$8,905 | -525 | -\$3,622 | -7 | -\$884 | 10 | -\$4,399 | -68 | \$5,279 |
| State Totals | -5,717 | -\$179,855 | -5,501 | -\$49,236 | -61 | -\$11,922 | -155 | -\$118,697 | -889 | \$18,956 |

Table 11: Small Business Loan Volume in Low and Moderate Income Areas By County (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|--------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Barnstable | 615 | \$36,990 | 534 | \$7,499 | 40 | \$6,522 | 41 | \$22,969 | 189 | \$13,686 |
| Berkshire | 317 | \$13,696 | 290 | \$4,360 | 14 | \$2,313 | 13 | \$7,023 | 117 | \$4,944 |
| Bristol | 1,449 | \$64,622 | 1,315 | \$16,078 | 60 | \$11,452 | 74 | \$37,092 | 397 | \$21,839 |
| Essex | 1,902 | \$78,248 | 1,753 | \$24,833 | 73 | \$12,542 | 76 | \$40,873 | 518 | \$23,284 |
| Dukes | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| Franklin | 168 | \$6,535 | 148 | \$2,124 | 16 | \$2,609 | 4 | \$1,802 | 74 | \$3,952 |
| Hampden | 1,559 | \$58,855 | 1,438 | \$18,952 | 62 | \$10,933 | 59 | \$28,970 | 470 | \$21,099 |
| Hampshire | 33 | \$996 | 31 | \$345 | 0 | \$0 | 2 | \$651 | 14 | \$493 |
| Middlesex | 4,339 | \$183,972 | 3,982 | \$46,547 | 165 | \$30,449 | 192 | \$106,976 | 1,225 | \$51,471 |
| Nantucket | 14 | \$107 | 14 | \$107 | 0 | \$0 | 0 | \$0 | 2 | \$30 |
| Norfolk | 130 | \$5,737 | 117 | \$1,121 | 8 | \$1,266 | 5 | \$3,350 | 38 | \$1,056 |
| Plymouth | 942 | \$42,616 | 854 | \$9,705 | 45 | \$8,612 | 43 | \$24,299 | 235 | \$13,223 |
| Suffolk | 4,482 | \$161,263 | 4,181 | \$39,254 | 125 | \$23,172 | 176 | \$98,837 | 1,029 | \$41,163 |
| Worcester | 1,849 | \$76,547 | 1,707 | \$22,298 | 62 | \$11,236 | 80 | \$43,013 | 502 | \$27,197 |
| State Totals | 17,799 | \$730,184 | 16,364 | \$193,223 | 670 | \$121,106 | 765 | \$415,855 | 4,810 | \$223,437 |

Table 12: Change in Small Business Loans in Low and Moderate Income Areas by County (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|--------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Barnstable | -65 | \$5,010 | -78 | -\$2,031 | 8 | \$817 | 5 | \$6,224 | -41 | -\$2,015 |
| Berkshire | -6 | -\$3,497 | 11 | \$308 | -13 | -\$2,742 | -4 | -\$1,063 | -12 | -\$639 |
| Bristol | -13 | \$5,046 | -32 | -\$969 | 3 | \$1,027 | 16 | \$4,988 | 48 | \$6,740 |
| Essex | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| Dukes | 6 | \$8,986 | -11 | \$2,946 | 5 | \$728 | 12 | \$5,312 | 16 | \$3,003 |
| Franklin | 33 | -\$301 | 29 | \$225 | 6 | \$773 | -2 | -\$1,299 | 23 | \$131 |
| Hampden | -110 | -\$9,799 | -85 | \$147 | -14 | -\$2,373 | -11 | -\$7,573 | 45 | \$3,308 |
| Hampshire | 3 | -\$537 | 3 | \$112 | 0 | \$0 | 0 | -\$649 | 7 | \$443 |
| Middlesex | 83 | \$27,922 | 27 | \$2,400 | 13 | \$2,417 | 43 | \$23,105 | 72 | \$9,914 |
| Nantucket | 1 | -\$817 | 2 | -\$192 | 0 | \$0 | -1 | -\$625 | -1 | -\$715 |
| Norfolk | -10 | \$317 | -14 | -\$219 | 3 | \$290 | 1 | \$246 | 0 | -\$1,467 |
| Plymouth | -46 | -\$1,536 | -49 | -\$341 | 18 | \$3,662 | -15 | -\$4,857 | -34 | -\$1,026 |
| Suffolk | -265 | -\$37,261 | -189 | -\$6,316 | -43 | -\$7,754 | -33 | -\$23,191 | 20 | -\$8,048 |
| Worcester | -56 | -\$3,712 | -52 | \$24 | 0 | -\$95 | -4 | -\$3,641 | 12 | \$2,140 |
| State Totals | -445 | -\$10,179 | -438 | -\$3,906 | -14 | -\$3,250 | 7 | -\$3,023 | 155 | \$11,769 |

Table 13: Small Business Loan Volume by Town (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|------------------------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Abington | 197 | \$4,864 | 189 | \$2,480 | 5 | \$900 | 3 | \$1,484 | 46 | \$2,367 |
| Acton | 423 | \$22,162 | 387 | \$5,737 | 13 | \$2,283 | 23 | \$14,142 | 155 | \$7,393 |
| Acushnet | 112 | \$1,871 | 109 | \$689 | 2 | \$432 | 1 | \$750 | 25 | \$951 |
| Adams | 60 | \$1,126 | 58 | \$676 | 1 | \$150 | 1 | \$300 | 18 | \$152 |
| Agawam | 416 | \$14,472 | 386 | \$4,276 | 16 | \$2,795 | 14 | \$7,401 | 128 | \$8,285 |
| Alford/Egremont/Mount Washington | 39 | \$649 | 38 | \$449 | 1 | \$200 | 0 | \$0 | 11 | \$324 |
| Amesbury | 237 | \$5,982 | 229 | \$2,810 | 5 | \$819 | 3 | \$2,353 | 66 | \$1,082 |
| Amherst | 301 | \$9,621 | 286 | \$4,587 | 7 | \$1,171 | 8 | \$3,863 | 102 | \$3,056 |
| Andover | 639 | \$20,678 | 598 | \$8,013 | 24 | \$4,095 | 17 | \$8,570 | 165 | \$4,250 |
| Arquinnah | 114 | \$1,902 | 112 | \$947 | 0 | \$0 | 2 | \$955 | 15 | \$215 |
| Arlington | 533 | \$9,663 | 513 | \$5,064 | 15 | \$2,701 | 5 | \$1,898 | 167 | \$5,473 |
| Ashburnham | 39 | \$1,042 | 36 | \$324 | 2 | \$375 | 1 | \$343 | 14 | \$454 |
| Ashby | 31 | \$452 | 30 | \$302 | 1 | \$150 | 0 | \$0 | 14 | \$337 |
| Ashfield/Buckland/Conway/Shelburne | 100 | \$2,552 | 92 | \$1,159 | 7 | \$1,118 | 1 | \$275 | 53 | \$1,554 |
| Ashland | 277 | \$8,386 | 262 | \$3,354 | 7 | \$1,382 | 8 | \$3,650 | 96 | \$1,860 |
| Athol | 49 | \$1,782 | 47 | \$582 | 0 | \$0 | 2 | \$1,200 | 13 | \$253 |
| Attleboro | 521 | \$30,864 | 459 | \$6,580 | 28 | \$5,560 | 34 | \$18,724 | 159 | \$9,815 |
| Auburn | 285 | \$8,794 | 270 | \$2,839 | 4 | \$733 | 11 | \$5,222 | 74 | \$2,911 |
| Avon | 104 | \$6,984 | 90 | \$1,337 | 8 | \$1,524 | 6 | \$4,123 | 24 | \$513 |
| Ayer | 92 | \$5,082 | 84 | \$732 | 3 | \$550 | 5 | \$3,800 | 23 | \$598 |
| Barnstable Town | 981 | \$54,833 | 872 | \$11,371 | 45 | \$7,590 | 64 | \$35,872 | 300 | \$18,315 |
| Barre | 46 | \$458 | 46 | \$458 | 0 | \$0 | 0 | \$0 | 11 | \$155 |
| Becket/Washington | 45 | \$1,105 | 43 | \$645 | 2 | \$460 | 0 | \$0 | 13 | \$632 |
| Bedford | 248 | \$15,582 | 218 | \$2,558 | 10 | \$1,892 | 20 | \$11,132 | 73 | \$5,951 |
| Belchertown | 189 | \$8,044 | 173 | \$1,972 | 9 | \$1,563 | 7 | \$4,509 | 63 | \$4,434 |
| Bellingham | 191 | \$4,972 | 182 | \$1,904 | 6 | \$1,138 | 3 | \$1,930 | 57 | \$1,245 |
| Belmont | 418 | \$13,546 | 396 | \$4,240 | 7 | \$1,171 | 15 | \$8,135 | 115 | \$4,727 |
| Berkley | 75 | \$1,077 | 74 | \$666 | 0 | \$0 | 1 | \$411 | 19 | \$272 |
| Berlin | 57 | \$1,245 | 55 | \$345 | 0 | \$0 | 2 | \$900 | 17 | \$137 |
| Bernardston/Gill/Leyden | 53 | \$1,740 | 52 | \$740 | 0 | \$0 | 1 | \$1,000 | 20 | \$336 |

Table 13: Small Business Loan Volume by Town (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|---|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Averyly | 714 | \$25,832 | 665 | \$8,837 | 24 | \$4,081 | 25 | \$12,914 | 205 | \$6,577 |
| Billerica | 641 | \$27,395 | 595 | \$7,393 | 18 | \$3,135 | 28 | \$16,867 | 187 | \$7,168 |
| Blackstone | 98 | \$1,578 | 96 | \$987 | 0 | \$0 | 2 | \$591 | 26 | \$593 |
| Chandford/Chester/Granville/Montgomery/Russel/Tolland | 90 | \$1,912 | 87 | \$787 | 2 | \$345 | 1 | \$780 | 28 | \$1,512 |
| Colton | 84 | \$960 | 83 | \$784 | 1 | \$176 | 0 | \$0 | 27 | \$537 |
| Dorchester | 8,227 | \$301,364 | 7,660 | \$73,733 | 227 | \$41,612 | 340 | \$186,019 | 1,835 | \$89,969 |
| Dorchester | 334 | \$12,198 | 310 | \$4,165 | 12 | \$1,912 | 12 | \$6,121 | 89 | \$4,165 |
| Dorchester | 110 | \$2,839 | 105 | \$1,319 | 3 | \$520 | 2 | \$1,000 | 24 | \$546 |
| Dorchester | 181 | \$2,678 | 179 | \$1,957 | 1 | \$126 | 1 | \$595 | 51 | \$1,103 |
| Dorchester | 84 | \$1,611 | 82 | \$1,111 | 1 | \$200 | 1 | \$300 | 27 | \$614 |
| Dorchester | 709 | \$29,066 | 654 | \$7,688 | 24 | \$4,367 | 31 | \$17,011 | 159 | \$6,672 |
| Dorchester | 188 | \$4,420 | 178 | \$2,245 | 9 | \$1,775 | 1 | \$400 | 64 | \$1,954 |
| Dorchester | 294 | \$10,256 | 272 | \$3,207 | 13 | \$2,322 | 9 | \$4,727 | 90 | \$3,074 |
| Dorchester | 84 | \$1,539 | 80 | \$551 | 3 | \$616 | 1 | \$372 | 22 | \$1,311 |
| Dorchester | 844 | \$34,967 | 765 | \$9,018 | 45 | \$8,252 | 34 | \$17,697 | 189 | \$9,001 |
| Dorchester | 32 | \$1,378 | 30 | \$288 | 0 | \$0 | 2 | \$1,090 | 11 | \$70 |
| Dorchester | 1,002 | \$33,279 | 939 | \$8,936 | 25 | \$4,926 | 38 | \$19,417 | 268 | \$13,341 |
| Dorchester | 580 | \$25,930 | 532 | \$6,207 | 21 | \$4,056 | 27 | \$15,667 | 144 | \$5,775 |
| Dorchester | 1,803 | \$58,316 | 1,699 | \$18,287 | 47 | \$8,775 | 57 | \$31,254 | 441 | \$15,123 |
| Dorchester | 564 | \$21,471 | 526 | \$6,329 | 19 | \$3,234 | 19 | \$11,908 | 125 | \$5,011 |
| Dorchester | 75 | \$807 | 74 | \$607 | 1 | \$200 | 0 | \$0 | 23 | \$392 |
| Dorchester | 130 | \$2,606 | 124 | \$1,008 | 2 | \$312 | 4 | \$1,286 | 32 | \$1,143 |
| Dorchester | 46 | \$1,277 | 43 | \$415 | 2 | \$394 | 1 | \$468 | 21 | \$491 |
| Dorchester | 181 | \$7,472 | 165 | \$1,830 | 7 | \$1,323 | 9 | \$4,319 | 53 | \$2,495 |
| Dorchester | 170 | \$5,340 | 163 | \$3,234 | 4 | \$643 | 3 | \$1,463 | 68 | \$2,110 |
| Dorchester | 654 | \$28,472 | 591 | \$8,587 | 34 | \$6,719 | 29 | \$13,166 | 194 | \$11,396 |
| Dorchester | 266 | \$15,578 | 238 | \$2,836 | 9 | \$1,437 | 19 | \$11,305 | 70 | \$1,699 |
| Dorchester | 28 | \$288 | 28 | \$288 | 0 | \$0 | 0 | \$0 | 9 | \$210 |
| Dorchester | 141 | \$3,385 | 134 | \$1,714 | 5 | \$803 | 2 | \$868 | 60 | \$2,509 |
| Dorchester | 516 | \$14,128 | 487 | \$5,205 | 17 | \$3,061 | 12 | \$5,862 | 166 | \$6,210 |

Table 13: Small Business Loan Volume by Town (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|---|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Blarksburg | 15 | \$264 | 14 | \$136 | 1 | \$128 | 0 | \$0 | 8 | \$198 |
| Clinton | 105 | \$3,486 | 97 | \$836 | 5 | \$900 | 3 | \$1,750 | 24 | \$583 |
| Cohasset | 176 | \$3,598 | 169 | \$1,412 | 4 | \$636 | 3 | \$1,550 | 31 | \$792 |
| Concord | 502 | \$21,190 | 458 | \$5,381 | 20 | \$3,457 | 24 | \$12,352 | 147 | \$7,545 |
| Cummington/Middlefield/Plainfield/Worthington | 24 | \$273 | 24 | \$273 | 0 | \$0 | 0 | \$0 | 6 | \$176 |
| Dalton | 66 | \$2,560 | 59 | \$832 | 5 | \$978 | 2 | \$750 | 21 | \$750 |
| Danvers | 639 | \$30,937 | 576 | \$7,801 | 26 | \$4,794 | 37 | \$18,342 | 164 | \$8,471 |
| Dartmouth | 469 | \$14,002 | 446 | \$5,233 | 8 | \$1,365 | 15 | \$7,404 | 114 | \$4,251 |
| Deedham | 400 | \$11,619 | 376 | \$4,143 | 11 | \$1,678 | 13 | \$5,798 | 106 | \$3,877 |
| Deerfield | 104 | \$6,017 | 87 | \$1,324 | 12 | \$1,962 | 5 | \$2,731 | 34 | \$1,876 |
| Dennis | 242 | \$8,032 | 222 | \$3,525 | 17 | \$2,885 | 3 | \$1,622 | 91 | \$4,210 |
| Dighton | 87 | \$3,738 | 80 | \$958 | 2 | \$300 | 5 | \$2,480 | 26 | \$1,037 |
| Douglas | 84 | \$1,251 | 82 | \$651 | 0 | \$0 | 2 | \$600 | 29 | \$237 |
| Dover | 92 | \$2,824 | 88 | \$874 | 2 | \$450 | 2 | \$1,500 | 13 | \$381 |
| Dracut | 287 | \$12,150 | 264 | \$3,152 | 11 | \$2,121 | 12 | \$6,877 | 95 | \$4,296 |
| Dudley | 126 | \$1,209 | 125 | \$1,009 | 1 | \$200 | 0 | \$0 | 31 | \$415 |
| Dunstable | 48 | \$1,086 | 47 | \$636 | 0 | \$0 | 1 | \$450 | 26 | \$753 |
| Duxbury | 200 | \$8,098 | 186 | \$1,799 | 6 | \$1,253 | 8 | \$5,046 | 46 | \$1,881 |
| East Bridgewater | 201 | \$7,142 | 190 | \$2,532 | 3 | \$570 | 8 | \$4,040 | 61 | \$1,518 |
| East Brookfield | 20 | \$214 | 20 | \$214 | 0 | \$0 | 0 | \$0 | 6 | \$60 |
| East Longmeadow | 316 | \$12,124 | 294 | \$4,600 | 9 | \$1,563 | 13 | \$5,961 | 111 | \$5,295 |
| Eastham | 66 | \$2,772 | 59 | \$475 | 1 | \$180 | 6 | \$2,117 | 22 | \$1,518 |
| Easthampton | 193 | \$7,645 | 179 | \$2,791 | 7 | \$1,174 | 7 | \$3,680 | 70 | \$3,623 |
| Easton | 508 | \$22,411 | 468 | \$6,019 | 18 | \$3,246 | 22 | \$13,146 | 118 | \$4,855 |
| Edgartown | 138 | \$1,842 | 134 | \$1,012 | 4 | \$830 | 0 | \$0 | 35 | \$723 |
| Erving/Warwick/Wendell | 32 | \$334 | 31 | \$219 | 1 | \$115 | 0 | \$0 | 17 | \$228 |
| Essex | 87 | \$1,834 | 85 | \$1,307 | 1 | \$130 | 1 | \$397 | 25 | \$550 |
| Everett | 388 | \$20,495 | 349 | \$4,037 | 19 | \$3,149 | 20 | \$13,309 | 84 | \$2,007 |
| Fairhaven | 195 | \$7,223 | 179 | \$1,848 | 7 | \$1,336 | 9 | \$4,039 | 51 | \$1,888 |
| Fall River | 824 | \$41,305 | 737 | \$8,103 | 41 | \$7,975 | 46 | \$25,227 | 219 | \$7,783 |

Table 13: Small Business Loan Volume by Town (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|------------------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Dorchester | 554 | \$20,119 | 518 | \$7,060 | 16 | \$2,515 | 20 | \$10,544 | 154 | \$6,121 |
| Fitchburg | 380 | \$20,771 | 337 | \$4,347 | 19 | \$3,347 | 24 | \$13,077 | 102 | \$5,136 |
| Florida/Savoy | 9 | \$124 | 9 | \$124 | 0 | \$0 | 0 | \$0 | 2 | \$44 |
| Hoxborough | 316 | \$9,962 | 294 | \$2,915 | 13 | \$2,458 | 9 | \$4,589 | 57 | \$2,229 |
| Uxbridge | 1,152 | \$45,772 | 1,064 | \$15,759 | 45 | \$8,489 | 43 | \$21,524 | 340 | \$15,418 |
| Franklin | 434 | \$20,384 | 396 | \$4,866 | 14 | \$2,771 | 24 | \$12,747 | 121 | \$5,877 |
| Greentown | 124 | \$2,300 | 120 | \$1,480 | 3 | \$470 | 1 | \$350 | 41 | \$736 |
| Hardner | 141 | \$4,848 | 134 | \$2,288 | 4 | \$800 | 3 | \$1,760 | 44 | \$1,531 |
| Georgetown | 131 | \$3,558 | 126 | \$1,631 | 3 | \$577 | 2 | \$1,350 | 41 | \$1,709 |
| Gloucester | 503 | \$15,936 | 477 | \$6,019 | 13 | \$2,363 | 13 | \$7,554 | 149 | \$4,482 |
| Drafton | 172 | \$3,435 | 166 | \$1,765 | 2 | \$370 | 4 | \$1,300 | 49 | \$1,792 |
| Granby | 106 | \$1,417 | 105 | \$1,217 | 1 | \$200 | 0 | \$0 | 37 | \$682 |
| Great Barrington | 231 | \$11,430 | 205 | \$3,213 | 15 | \$2,757 | 11 | \$5,460 | 90 | \$3,388 |
| Greenfield | 289 | \$11,105 | 260 | \$3,474 | 18 | \$2,709 | 11 | \$4,922 | 108 | \$3,953 |
| Broton | 124 | \$2,377 | 121 | \$777 | 1 | \$150 | 2 | \$1,450 | 40 | \$909 |
| Rowland | 98 | \$1,605 | 94 | \$1,091 | 4 | \$514 | 0 | \$0 | 22 | \$533 |
| Hadley | 186 | \$5,934 | 174 | \$2,745 | 8 | \$1,238 | 4 | \$1,951 | 70 | \$2,811 |
| Malifax | 81 | \$2,014 | 78 | \$514 | 0 | \$0 | 3 | \$1,500 | 15 | \$209 |
| Hamilton | 114 | \$3,856 | 107 | \$906 | 3 | \$700 | 4 | \$2,250 | 25 | \$2,183 |
| Lampden | 84 | \$2,428 | 79 | \$954 | 4 | \$810 | 1 | \$664 | 37 | \$2,015 |
| Hancock/New Ashford/Richmond | 45 | \$2,005 | 40 | \$373 | 1 | \$200 | 4 | \$1,432 | 17 | \$588 |
| Hanover | 292 | \$9,440 | 271 | \$3,002 | 10 | \$1,994 | 11 | \$4,444 | 66 | \$2,412 |
| Hanson | 139 | \$4,778 | 129 | \$1,022 | 4 | \$770 | 6 | \$2,986 | 27 | \$2,434 |
| Hardwick/New Braintree | 38 | \$646 | 36 | \$356 | 2 | \$290 | 0 | \$0 | 10 | \$135 |
| Harvard | 123 | \$2,557 | 117 | \$1,029 | 4 | \$800 | 2 | \$728 | 28 | \$464 |
| Harwich | 225 | \$8,497 | 201 | \$2,664 | 17 | \$3,065 | 7 | \$2,768 | 84 | \$4,594 |
| Hatfield | 58 | \$1,974 | 52 | \$616 | 3 | \$483 | 3 | \$875 | 21 | \$671 |
| Haverhill | 574 | \$17,879 | 541 | \$6,580 | 16 | \$2,786 | 17 | \$8,513 | 141 | \$5,020 |
| Hingham | 480 | \$23,182 | 428 | \$3,571 | 27 | \$5,150 | 25 | \$14,461 | 97 | \$4,818 |
| Hinsdale | 22 | \$187 | 22 | \$187 | 0 | \$0 | 0 | \$0 | 5 | \$96 |

Table 13: Small Business Loan Volume by Town (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|------------------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| folbrook | 174 | \$4,234 | 164 | \$1,714 | 7 | \$1,217 | 3 | \$1,303 | 40 | \$1,009 |
| folden | 196 | \$6,442 | 184 | \$1,785 | 5 | \$894 | 7 | \$3,763 | 61 | \$4,184 |
| folliston | 308 | \$12,889 | 282 | \$4,498 | 17 | \$3,123 | 9 | \$5,268 | 86 | \$3,729 |
| folyoke | 374 | \$14,767 | 345 | \$4,258 | 14 | \$2,494 | 15 | \$8,015 | 107 | \$3,414 |
| fopedale | 96 | \$3,120 | 89 | \$1,230 | 5 | \$790 | 2 | \$1,100 | 25 | \$459 |
| fopkinton | 306 | \$13,098 | 280 | \$3,126 | 11 | \$2,089 | 15 | \$7,883 | 98 | \$4,516 |
| fubbardston | 46 | \$1,964 | 42 | \$564 | 2 | \$500 | 2 | \$900 | 15 | \$1,042 |
| fudson | 297 | \$15,619 | 273 | \$2,678 | 1 | \$150 | 23 | \$12,791 | 77 | \$4,795 |
| full | 117 | \$2,113 | 111 | \$889 | 5 | \$774 | 1 | \$450 | 31 | \$815 |
| oswich | 285 | \$9,708 | 263 | \$3,253 | 14 | \$2,321 | 8 | \$4,134 | 55 | \$3,128 |
| vingston | 203 | \$4,362 | 198 | \$2,289 | 2 | \$373 | 3 | \$1,700 | 41 | \$884 |
| akeville | 152 | \$5,680 | 137 | \$1,214 | 7 | \$1,171 | 8 | \$3,295 | 45 | \$1,379 |
| ancaster | 63 | \$507 | 63 | \$507 | 0 | \$0 | 0 | \$0 | 13 | \$145 |
| anesborough | 47 | \$2,578 | 39 | \$1,090 | 6 | \$795 | 2 | \$693 | 26 | \$1,366 |
| awrence | 499 | \$18,427 | 463 | \$6,116 | 19 | \$3,512 | 17 | \$8,799 | 129 | \$5,332 |
| ee | 74 | \$1,655 | 72 | \$1,130 | 1 | \$225 | 1 | \$300 | 29 | \$983 |
| oicester | 114 | \$2,262 | 110 | \$1,022 | 3 | \$540 | 1 | \$700 | 36 | \$940 |
| enox | 111 | \$1,831 | 109 | \$1,191 | 1 | \$200 | 1 | \$440 | 37 | \$1,396 |
| eominster | 532 | \$20,347 | 486 | \$6,912 | 28 | \$5,059 | 18 | \$8,376 | 177 | \$7,987 |
| everett/New Salem/Shutesbury | 49 | \$1,204 | 46 | \$689 | 2 | \$240 | 1 | \$275 | 20 | \$707 |
| exington | 755 | \$18,385 | 721 | \$7,439 | 18 | \$3,143 | 16 | \$7,803 | 194 | \$7,571 |
| incoln | 144 | \$3,470 | 139 | \$993 | 0 | \$0 | 5 | \$2,477 | 30 | \$840 |
| ittleton | 180 | \$10,095 | 160 | \$2,516 | 8 | \$1,410 | 12 | \$6,169 | 47 | \$1,790 |
| ongmeadow | 260 | \$11,579 | 236 | \$2,329 | 13 | \$2,315 | 11 | \$6,935 | 83 | \$4,734 |
| owell | 830 | \$30,082 | 777 | \$9,778 | 26 | \$4,706 | 27 | \$15,598 | 240 | \$11,450 |
| udlow | 333 | \$9,510 | 318 | \$4,810 | 10 | \$1,675 | 5 | \$3,025 | 102 | \$3,934 |
| unenburg | 123 | \$5,055 | 114 | \$1,112 | 5 | \$843 | 4 | \$3,100 | 40 | \$868 |
| ynn | 614 | \$31,414 | 549 | \$6,177 | 32 | \$5,581 | 33 | \$19,656 | 166 | \$10,023 |
| ynnfield | 302 | \$10,136 | 286 | \$3,554 | 8 | \$1,242 | 8 | \$5,340 | 65 | \$3,759 |
| falden | 659 | \$33,404 | 601 | \$6,840 | 19 | \$3,449 | 39 | \$23,115 | 200 | \$10,953 |

Table 13: Small Business Loan Volume by Town (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|--------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Manchester | 127 | \$2,190 | 121 | \$1,165 | 6 | \$1,025 | 0 | \$0 | 29 | \$647 |
| Mansfield | 275 | \$9,018 | 258 | \$2,819 | 9 | \$1,800 | 8 | \$4,399 | 75 | \$2,287 |
| Marlborough | 431 | \$10,952 | 417 | \$4,598 | 6 | \$1,154 | 8 | \$5,200 | 105 | \$1,996 |
| Martineau | 94 | \$4,969 | 84 | \$1,257 | 5 | \$1,007 | 5 | \$2,705 | 20 | \$1,133 |
| Marlborough | 604 | \$24,656 | 557 | \$6,286 | 18 | \$3,235 | 29 | \$15,135 | 182 | \$4,861 |
| Marsfield | 343 | \$9,576 | 325 | \$3,268 | 8 | \$1,393 | 10 | \$4,915 | 86 | \$2,440 |
| Mashpee | 255 | \$9,535 | 240 | \$3,315 | 4 | \$607 | 11 | \$5,613 | 72 | \$4,122 |
| Mattapoisett | 91 | \$5,217 | 78 | \$1,037 | 8 | \$1,556 | 5 | \$2,624 | 29 | \$1,513 |
| Mattapoisett | 139 | \$4,648 | 131 | \$1,720 | 2 | \$303 | 6 | \$2,625 | 59 | \$1,422 |
| Medfield | 250 | \$7,853 | 238 | \$2,549 | 6 | \$1,117 | 6 | \$4,187 | 63 | \$1,675 |
| Medford | 676 | \$21,382 | 631 | \$6,489 | 19 | \$3,815 | 26 | \$11,078 | 218 | \$9,243 |
| Medway | 160 | \$6,467 | 146 | \$1,949 | 5 | \$1,003 | 9 | \$3,515 | 57 | \$2,992 |
| Melrose | 336 | \$9,502 | 315 | \$3,666 | 14 | \$2,479 | 7 | \$3,357 | 102 | \$2,885 |
| Mendon | 100 | \$1,849 | 99 | \$1,099 | 0 | \$0 | 1 | \$750 | 24 | \$230 |
| Merrimac | 56 | \$1,261 | 54 | \$491 | 1 | \$150 | 1 | \$620 | 16 | \$794 |
| Methuen | 526 | \$15,785 | 496 | \$6,689 | 17 | \$2,530 | 13 | \$6,566 | 166 | \$5,269 |
| Middleborough | 320 | \$10,890 | 292 | \$3,982 | 20 | \$3,712 | 8 | \$3,196 | 97 | \$4,334 |
| Middleton | 237 | \$6,330 | 228 | \$2,404 | 4 | \$705 | 5 | \$3,221 | 57 | \$1,965 |
| Milford | 344 | \$10,334 | 326 | \$3,725 | 8 | \$1,609 | 10 | \$5,000 | 105 | \$2,689 |
| Millbury | 161 | \$5,187 | 151 | \$1,378 | 5 | \$975 | 5 | \$2,834 | 37 | \$1,755 |
| Millis | 115 | \$3,802 | 108 | \$876 | 2 | \$350 | 5 | \$2,576 | 42 | \$2,088 |
| Millville | 28 | \$153 | 28 | \$153 | 0 | \$0 | 0 | \$0 | 7 | \$45 |
| Milton | 368 | \$9,651 | 349 | \$3,045 | 11 | \$2,043 | 8 | \$4,563 | 83 | \$4,027 |
| Monson | 123 | \$1,642 | 122 | \$1,392 | 1 | \$250 | 0 | \$0 | 33 | \$455 |
| Montague | 83 | \$4,321 | 72 | \$708 | 7 | \$1,111 | 4 | \$2,502 | 34 | \$2,216 |
| Monterey/Tyringham | 12 | \$87 | 12 | \$87 | 0 | \$0 | 0 | \$0 | 2 | \$16 |
| Mohant | 69 | \$2,602 | 63 | \$575 | 2 | \$352 | 4 | \$1,675 | 19 | \$488 |
| Montucket | 420 | \$14,355 | 387 | \$5,087 | 19 | \$3,005 | 14 | \$6,263 | 87 | \$2,911 |
| Mattituck | 734 | \$32,599 | 671 | \$8,950 | 28 | \$5,311 | 35 | \$18,338 | 215 | \$10,594 |
| Needham | 739 | \$31,817 | 680 | \$7,170 | 27 | \$4,805 | 32 | \$19,842 | 170 | \$12,092 |

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|--------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Jew Bedford | 1,065 | \$46,471 | 971 | \$11,851 | 43 | \$8,165 | 51 | \$26,455 | 269 | \$17,033 |
| Jew Marlborough | 33 | \$368 | 33 | \$368 | 0 | \$0 | 0 | \$0 | 11 | \$189 |
| Jewbury | 124 | \$3,773 | 119 | \$1,165 | 0 | \$0 | 5 | \$2,608 | 38 | \$1,567 |
| Jewburyport | 417 | \$11,097 | 396 | \$5,144 | 14 | \$2,601 | 7 | \$3,352 | 115 | \$3,002 |
| Jewton | 1,958 | \$56,635 | 1,866 | \$19,058 | 32 | \$5,594 | 60 | \$31,983 | 459 | \$16,214 |
| Jorfolk | 143 | \$3,288 | 136 | \$1,398 | 3 | \$650 | 4 | \$1,240 | 38 | \$948 |
| Jorth Adams | 115 | \$4,379 | 107 | \$912 | 4 | \$783 | 4 | \$2,684 | 33 | \$2,202 |
| Jorth Andover | 568 | \$21,406 | 526 | \$7,774 | 24 | \$4,080 | 18 | \$9,552 | 156 | \$6,743 |
| Jorth Attleborough | 424 | \$21,663 | 384 | \$4,165 | 18 | \$3,362 | 22 | \$14,136 | 126 | \$3,201 |
| Jorth Brookfield | 36 | \$275 | 36 | \$275 | 0 | \$0 | 0 | \$0 | 15 | \$192 |
| Jorth Reading | 283 | \$8,555 | 267 | \$2,974 | 10 | \$1,731 | 6 | \$3,850 | 77 | \$2,611 |
| Jorthampton | 552 | \$21,629 | 510 | \$6,005 | 23 | \$4,210 | 19 | \$11,414 | 160 | \$8,950 |
| Jorthborough | 223 | \$7,676 | 211 | \$2,769 | 4 | \$659 | 8 | \$4,248 | 66 | \$2,256 |
| Jorthbridge | 150 | \$1,727 | 148 | \$1,430 | 2 | \$297 | 0 | \$0 | 41 | \$1,016 |
| Jorthfield | 29 | \$594 | 28 | \$425 | 1 | \$169 | 0 | \$0 | 12 | \$142 |
| Jorton | 207 | \$10,150 | 188 | \$1,711 | 4 | \$744 | 15 | \$7,695 | 46 | \$2,895 |
| Jorwell | 286 | \$14,046 | 258 | \$3,088 | 10 | \$1,930 | 18 | \$9,028 | 57 | \$1,999 |
| Jorwood | 591 | \$21,412 | 555 | \$6,429 | 14 | \$2,442 | 22 | \$12,541 | 120 | \$4,500 |
| Jak Bluffs | 71 | \$2,671 | 68 | \$644 | 0 | \$0 | 3 | \$2,027 | 13 | \$894 |
| Jakham/Rutland | 103 | \$1,459 | 100 | \$866 | 2 | \$243 | 1 | \$350 | 27 | \$748 |
| Jrange | 55 | \$1,578 | 53 | \$798 | 1 | \$180 | 1 | \$600 | 17 | \$229 |
| Jrleans | 196 | \$7,792 | 180 | \$3,281 | 10 | \$1,460 | 6 | \$3,051 | 60 | \$2,742 |
| Jtis/Sandisfield | 30 | \$1,346 | 29 | \$346 | 0 | \$0 | 1 | \$1,000 | 5 | \$118 |
| Jxford | 171 | \$9,193 | 153 | \$1,551 | 7 | \$1,218 | 11 | \$6,424 | 61 | \$2,879 |
| Jalmer | 158 | \$5,920 | 144 | \$1,872 | 7 | \$1,235 | 7 | \$2,813 | 45 | \$2,883 |
| Jaxton | 41 | \$1,934 | 37 | \$394 | 3 | \$540 | 1 | \$1,000 | 19 | \$487 |
| Jeabody | 772 | \$34,619 | 719 | \$10,025 | 17 | \$2,773 | 36 | \$21,821 | 221 | \$8,872 |
| Jelham | 26 | \$1,234 | 24 | \$284 | 1 | \$200 | 1 | \$750 | 9 | \$396 |
| Jembroke | 299 | \$19,389 | 256 | \$2,634 | 17 | \$3,272 | 26 | \$13,483 | 63 | \$4,292 |
| Jepperell | 144 | \$4,730 | 135 | \$1,355 | 4 | \$935 | 5 | \$2,440 | 43 | \$1,387 |

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|----------------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Aberu/Windsor | 13 | \$158 | 13 | \$158 | 0 | \$0 | 0 | \$0 | 8 | \$139 |
| Aldersham/Phillipston | 18 | \$129 | 18 | \$129 | 0 | \$0 | 0 | \$0 | 6 | \$102 |
| Amherstfield | 587 | \$32,153 | 513 | \$7,727 | 44 | \$7,731 | 30 | \$16,695 | 199 | \$8,327 |
| Andoverville | 156 | \$7,627 | 139 | \$1,591 | 10 | \$1,847 | 7 | \$4,189 | 35 | \$1,819 |
| Ashepymouth | 869 | \$32,986 | 808 | \$8,831 | 26 | \$4,857 | 35 | \$19,298 | 227 | \$10,872 |
| Ashepympton | 53 | \$435 | 53 | \$435 | 0 | \$0 | 0 | \$0 | 11 | \$219 |
| Ashepinceton | 49 | \$444 | 49 | \$444 | 0 | \$0 | 0 | \$0 | 6 | \$62 |
| Asheprovincetown | 130 | \$2,416 | 125 | \$1,453 | 5 | \$963 | 0 | \$0 | 42 | \$1,229 |
| Ashequincy | 1,273 | \$43,469 | 1,188 | \$13,459 | 40 | \$7,420 | 45 | \$22,590 | 338 | \$11,520 |
| Asherandolph | 302 | \$14,560 | 275 | \$3,173 | 13 | \$2,445 | 14 | \$8,942 | 86 | \$4,678 |
| AsheRaynham | 219 | \$11,622 | 195 | \$2,737 | 11 | \$2,200 | 13 | \$6,685 | 50 | \$3,259 |
| AsheReading | 298 | \$8,373 | 284 | \$3,200 | 8 | \$1,565 | 6 | \$3,608 | 74 | \$2,083 |
| AsheRheboth | 209 | \$6,307 | 195 | \$1,761 | 7 | \$1,127 | 7 | \$3,419 | 43 | \$1,633 |
| AsheSevere | 425 | \$7,993 | 411 | \$3,448 | 6 | \$1,275 | 8 | \$3,270 | 115 | \$2,723 |
| AsheStrochester | 89 | \$1,042 | 88 | \$897 | 1 | \$145 | 0 | \$0 | 24 | \$486 |
| AsheStrocksland | 278 | \$20,603 | 236 | \$3,059 | 19 | \$3,384 | 23 | \$14,160 | 62 | \$2,052 |
| AsheStrocksport | 95 | \$934 | 95 | \$934 | 0 | \$0 | 0 | \$0 | 25 | \$330 |
| AsheStrowley | 129 | \$4,444 | 122 | \$1,864 | 3 | \$388 | 4 | \$2,192 | 29 | \$1,062 |
| AsheStroyalston/Winchendon | 20 | \$87 | 20 | \$87 | 0 | \$0 | 0 | \$0 | 4 | \$33 |
| AsheSalem | 656 | \$33,334 | 592 | \$10,056 | 28 | \$4,779 | 36 | \$18,499 | 230 | \$9,738 |
| AsheSalisbury | 164 | \$5,038 | 157 | \$1,763 | 3 | \$507 | 4 | \$2,768 | 61 | \$1,870 |
| AsheSandwich | 324 | \$8,269 | 307 | \$3,471 | 12 | \$2,359 | 5 | \$2,439 | 90 | \$4,393 |
| AsheSaugus | 369 | \$12,852 | 348 | \$4,272 | 6 | \$941 | 15 | \$7,639 | 114 | \$3,626 |
| AsheScituate | 265 | \$5,258 | 258 | \$1,955 | 2 | \$270 | 5 | \$3,033 | 60 | \$1,997 |
| AsheSeekonk | 279 | \$12,991 | 258 | \$3,789 | 6 | \$1,350 | 15 | \$7,852 | 67 | \$2,491 |
| AsheSharon | 326 | \$6,212 | 317 | \$2,644 | 3 | \$593 | 6 | \$2,975 | 58 | \$2,062 |
| AsheSheffield | 93 | \$3,613 | 84 | \$1,614 | 5 | \$730 | 4 | \$1,269 | 44 | \$1,433 |
| AsheSherborn | 109 | \$3,358 | 103 | \$1,220 | 2 | \$288 | 4 | \$1,850 | 34 | \$2,283 |
| AsheShirley | 85 | \$4,237 | 76 | \$579 | 3 | \$570 | 6 | \$3,088 | 16 | \$363 |
| AsheShrewsbury | 492 | \$17,689 | 458 | \$5,142 | 16 | \$3,173 | 18 | \$9,374 | 137 | \$6,901 |

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|--------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Dorset | 196 | \$5,072 | 186 | \$1,430 | 5 | \$951 | 5 | \$2,691 | 60 | \$1,498 |
| Dorville | 732 | \$21,941 | 690 | \$6,688 | 21 | \$4,121 | 21 | \$11,132 | 202 | \$6,380 |
| South Hadley | 229 | \$5,586 | 219 | \$2,352 | 6 | \$903 | 4 | \$2,331 | 71 | \$3,381 |
| Southampton | 77 | \$2,889 | 72 | \$942 | 1 | \$101 | 4 | \$1,846 | 19 | \$671 |
| Southborough | 207 | \$7,109 | 195 | \$2,591 | 4 | \$975 | 8 | \$3,543 | 57 | \$2,066 |
| Southbridge | 160 | \$7,839 | 147 | \$2,540 | 4 | \$705 | 9 | \$4,594 | 35 | \$959 |
| Southwick | 143 | \$3,574 | 138 | \$1,103 | 2 | \$382 | 3 | \$2,089 | 41 | \$2,162 |
| Spencer | 106 | \$2,280 | 103 | \$880 | 2 | \$400 | 1 | \$1,000 | 37 | \$599 |
| Springfield | 1,326 | \$45,119 | 1,227 | \$14,398 | 55 | \$9,853 | 44 | \$20,868 | 358 | \$16,862 |
| Sterling | 103 | \$3,683 | 96 | \$1,179 | 3 | \$604 | 4 | \$1,900 | 31 | \$1,807 |
| Stockbridge | 43 | \$2,784 | 38 | \$291 | 0 | \$0 | 5 | \$2,493 | 10 | \$1,085 |
| Stoneham | 389 | \$15,014 | 364 | \$3,942 | 10 | \$1,703 | 15 | \$9,369 | 99 | \$3,786 |
| Stoughton | 570 | \$20,787 | 530 | \$6,678 | 21 | \$4,000 | 19 | \$10,109 | 137 | \$4,194 |
| Stow | 93 | \$3,986 | 87 | \$961 | 1 | \$250 | 5 | \$2,775 | 33 | \$345 |
| Sturbridge | 133 | \$4,994 | 124 | \$1,673 | 3 | \$625 | 6 | \$2,696 | 37 | \$1,604 |
| Sudbury | 414 | \$9,606 | 397 | \$4,447 | 10 | \$1,708 | 7 | \$3,451 | 94 | \$2,508 |
| Sunderland/Whately | 69 | \$2,176 | 63 | \$632 | 3 | \$574 | 3 | \$970 | 22 | \$1,111 |
| Sutton | 126 | \$5,876 | 114 | \$1,072 | 5 | \$1,100 | 7 | \$3,704 | 39 | \$2,758 |
| Swampscott | 253 | \$7,697 | 238 | \$3,071 | 10 | \$1,687 | 5 | \$2,939 | 71 | \$3,242 |
| Swansea | 223 | \$8,050 | 207 | \$2,287 | 12 | \$2,625 | 4 | \$3,138 | 71 | \$2,561 |
| Taunton | 526 | \$25,755 | 472 | \$5,520 | 26 | \$4,989 | 28 | \$15,246 | 138 | \$8,093 |
| Templeton | 37 | \$1,714 | 33 | \$335 | 1 | \$184 | 3 | \$1,195 | 10 | \$212 |
| Tewksbury | 426 | \$11,355 | 409 | \$6,081 | 9 | \$1,548 | 8 | \$3,726 | 110 | \$3,396 |
| Tisbury | 75 | \$1,528 | 73 | \$721 | 1 | \$157 | 1 | \$650 | 17 | \$974 |
| Topsfield | 237 | \$8,005 | 220 | \$2,229 | 10 | \$1,786 | 7 | \$3,990 | 49 | \$2,089 |
| Townsend | 70 | \$979 | 68 | \$629 | 2 | \$350 | 0 | \$0 | 23 | \$692 |
| Uxbridge | 243 | \$9,425 | 224 | \$3,195 | 11 | \$2,140 | 8 | \$4,090 | 81 | \$2,890 |
| Upton | 100 | \$1,682 | 96 | \$722 | 3 | \$460 | 1 | \$500 | 27 | \$363 |
| Uxbridge | 142 | \$5,010 | 130 | \$1,080 | 6 | \$1,115 | 6 | \$2,815 | 37 | \$905 |
| Vakefield | 601 | \$26,286 | 550 | \$6,865 | 24 | \$4,048 | 27 | \$15,373 | 154 | \$5,846 |

Table 13: Small Business Loan Volume by Town (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Valpole | 418 | \$13,247 | 393 | \$3,555 | 13 | \$2,439 | 12 | \$7,253 | 100 | \$2,819 |
| Valtham | 1,277 | \$59,430 | 1,159 | \$13,429 | 56 | \$10,353 | 62 | \$35,648 | 302 | \$12,725 |
| Vare | 70 | \$2,134 | 66 | \$721 | 1 | \$185 | 3 | \$1,228 | 31 | \$1,643 |
| Vareham | 324 | \$13,967 | 298 | \$3,122 | 11 | \$2,117 | 15 | \$8,728 | 80 | \$3,454 |
| Varren | 33 | \$649 | 32 | \$149 | 0 | \$0 | 1 | \$500 | 8 | \$541 |
| Vatertown | 599 | \$19,664 | 566 | \$5,349 | 14 | \$2,565 | 19 | \$11,750 | 143 | \$4,535 |
| Vayland | 248 | \$9,027 | 233 | \$2,694 | 6 | \$1,150 | 9 | \$5,183 | 64 | \$4,667 |
| Vebster | 186 | \$4,128 | 176 | \$1,190 | 7 | \$1,475 | 3 | \$1,463 | 42 | \$811 |
| Vellesley | 748 | \$21,100 | 712 | \$7,176 | 19 | \$3,474 | 17 | \$10,450 | 176 | \$4,366 |
| Vellfleet | 102 | \$3,646 | 97 | \$1,394 | 1 | \$250 | 4 | \$2,002 | 28 | \$459 |
| Venham | 71 | \$1,723 | 67 | \$1,008 | 4 | \$715 | 0 | \$0 | 20 | \$628 |
| Vest Boylston | 130 | \$4,148 | 122 | \$1,270 | 3 | \$630 | 5 | \$2,248 | 29 | \$1,996 |
| Vest Bridgewater | 197 | \$8,640 | 181 | \$2,583 | 5 | \$865 | 11 | \$5,192 | 40 | \$2,719 |
| Vest Brookfield | 35 | \$279 | 35 | \$279 | 0 | \$0 | 0 | \$0 | 15 | \$200 |
| Vest Newbury | 65 | \$497 | 65 | \$497 | 0 | \$0 | 0 | \$0 | 24 | \$217 |
| Vest Springfield | 543 | \$18,580 | 506 | \$6,657 | 23 | \$4,150 | 14 | \$7,773 | 154 | \$7,174 |
| Vest Stockbridge | 28 | \$1,542 | 26 | \$767 | 1 | \$250 | 1 | \$525 | 12 | \$713 |
| Vestborough | 413 | \$21,339 | 373 | \$4,759 | 13 | \$2,345 | 27 | \$14,235 | 92 | \$3,909 |
| Vestfield | 512 | \$12,789 | 489 | \$4,914 | 13 | \$2,372 | 10 | \$5,503 | 146 | \$5,802 |
| Vestford | 347 | \$14,121 | 322 | \$3,767 | 13 | \$2,367 | 12 | \$7,987 | 112 | \$6,122 |
| Vestminster | 83 | \$2,715 | 77 | \$794 | 2 | \$383 | 4 | \$1,538 | 25 | \$971 |
| Veston | 261 | \$4,682 | 251 | \$2,544 | 8 | \$1,288 | 2 | \$850 | 56 | \$1,657 |
| Vestport | 270 | \$12,983 | 246 | \$1,991 | 12 | \$2,282 | 12 | \$8,710 | 76 | \$2,710 |
| Vestwood | 307 | \$9,552 | 293 | \$3,058 | 4 | \$676 | 10 | \$5,818 | 56 | \$2,255 |
| Veymouth | 646 | \$26,014 | 599 | \$7,809 | 22 | \$3,960 | 25 | \$14,245 | 166 | \$5,400 |
| Whitman | 167 | \$6,109 | 155 | \$1,811 | 6 | \$882 | 6 | \$3,416 | 33 | \$2,068 |
| Vilbraham | 230 | \$9,715 | 210 | \$2,378 | 12 | \$2,085 | 8 | \$5,252 | 73 | \$3,051 |
| Villiamstown | 89 | \$1,302 | 88 | \$1,156 | 1 | \$146 | 0 | \$0 | 29 | \$485 |
| Vilmington | 503 | \$32,462 | 435 | \$5,529 | 29 | \$5,671 | 39 | \$21,262 | 124 | \$6,466 |
| Vinchendon | 61 | \$1,370 | 59 | \$700 | 1 | \$170 | 1 | \$500 | 23 | \$436 |

Table 13: Small Business Loan Volume by Town (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|---------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Vinchester | 394 | \$7,710 | 379 | \$3,343 | 8 | \$1,550 | 7 | \$2,817 | 100 | \$2,838 |
| Vinthrop | 196 | \$4,484 | 187 | \$1,718 | 4 | \$687 | 5 | \$2,079 | 54 | \$2,408 |
| Voburn | 1,053 | \$62,997 | 929 | \$13,269 | 57 | \$10,345 | 67 | \$39,383 | 277 | \$14,382 |
| Vorcester | 1,868 | \$73,401 | 1,735 | \$20,663 | 58 | \$9,989 | 75 | \$42,749 | 496 | \$26,944 |
| Vrentham | 155 | \$2,762 | 152 | \$1,900 | 2 | \$362 | 1 | \$500 | 31 | \$997 |
| Warren | 409 | \$15,801 | 372 | \$5,425 | 25 | \$4,510 | 12 | \$5,866 | 132 | \$8,054 |
| Not Available | 2,333 | \$32,901 | 2,312 | \$30,308 | 20 | \$2,282 | 1 | \$311 | 545 | \$13,334 |
| State Totals | 97,124 | \$3,513,687 | 90,461 | \$1,051,791 | 3,166 | \$571,852 | 3,497 | \$1,890,044 | 26,042 | \$1,075,268 |

Note: Certain towns are grouped together due to the that they are covered by a single census tract.

Table 14: Change in Small Business Loans by Town (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|------------------------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Abington | 9 | -\$392 | 9 | \$536 | 2 | \$350 | -2 | -\$1,278 | 7 | \$1,300 |
| Acton | -32 | \$1,602 | -32 | \$444 | -4 | -\$938 | 4 | \$2,096 | 19 | \$3,037 |
| Acushnet | -2 | -\$263 | -1 | -\$351 | -1 | -\$318 | 0 | \$406 | -8 | -\$61 |
| Adams | 5 | -\$1,048 | 9 | \$45 | -2 | -\$378 | -2 | -\$715 | -1 | -\$576 |
| Agawam | -2 | -\$1,230 | 4 | \$578 | -2 | -\$449 | -4 | -\$1,359 | 9 | \$3,441 |
| Alford/Egremont/Mount Washington | 5 | \$103 | 5 | \$103 | 0 | \$0 | 0 | \$0 | 3 | \$102 |
| Amesbury | 5 | -\$1,660 | 7 | \$275 | 1 | \$59 | -3 | -\$1,994 | 1 | -\$665 |
| Amherst | -51 | -\$1,544 | -43 | \$677 | -7 | -\$1,234 | -1 | -\$987 | -17 | -\$4,580 |
| Andover | -2 | -\$1,251 | -2 | \$1,449 | 5 | \$672 | -5 | -\$3,372 | 6 | -\$234 |
| Arquinnah | -29 | -\$1,665 | -24 | -\$245 | -3 | -\$520 | -2 | -\$900 | -14 | -\$537 |
| Arlington | -76 | -\$3,051 | -75 | -\$745 | 4 | \$760 | -5 | -\$3,066 | -24 | \$339 |
| Ashburnham | -30 | \$464 | -33 | -\$254 | 2 | \$375 | 1 | \$343 | -2 | \$244 |
| Ashby | -16 | -\$236 | -16 | -\$88 | 1 | \$150 | -1 | -\$298 | 0 | \$173 |
| Ashfield/Buckland/Conway/Shelburne | -27 | -\$1,287 | -27 | -\$416 | 4 | \$638 | -4 | -\$1,509 | -6 | -\$1,174 |
| Ashland | 36 | -\$4,081 | 42 | \$529 | 1 | \$226 | -7 | -\$4,836 | 24 | -\$478 |
| Athol | -15 | -\$1,422 | -13 | -\$375 | 0 | \$0 | -2 | -\$1,047 | -4 | -\$175 |
| Attleboro | 21 | \$4,608 | 11 | -\$260 | 8 | \$2,088 | 2 | \$2,780 | 32 | \$3,691 |
| Auburn | 7 | -\$1,229 | 13 | \$259 | -6 | -\$1,097 | 0 | -\$391 | 13 | -\$347 |
| Avon | -30 | -\$1,422 | -27 | -\$294 | 1 | \$136 | -4 | -\$1,264 | -2 | -\$554 |
| Ayer | -1 | -\$2,172 | 4 | \$71 | -1 | -\$120 | -4 | -\$2,123 | -3 | -\$3,549 |
| Barnstable Town | -117 | \$11,571 | -143 | -\$2,521 | 9 | \$970 | 17 | \$13,122 | -77 | \$253 |
| Barre | 0 | \$143 | 0 | \$143 | 0 | \$0 | 0 | \$0 | 4 | \$47 |
| Becket/Washington | 6 | \$294 | 5 | \$109 | 2 | \$460 | -1 | -\$275 | 0 | \$92 |
| Bedford | -74 | -\$2,251 | -72 | -\$759 | 0 | -\$116 | -2 | -\$1,376 | -3 | \$1,870 |
| Belchertown | -35 | \$2,580 | -40 | -\$370 | 3 | \$556 | 2 | \$2,394 | -9 | \$2,084 |
| Bellingham | -23 | -\$528 | -21 | -\$168 | -2 | -\$290 | 0 | -\$70 | -6 | -\$399 |
| Belmont | -34 | -\$3,371 | -28 | \$412 | -2 | -\$385 | -4 | -\$3,398 | 9 | \$322 |
| Berkley | -13 | \$50 | -12 | -\$11 | -2 | -\$350 | 1 | \$411 | -6 | -\$159 |
| Berlin | 9 | \$891 | 7 | -\$9 | 0 | \$0 | 2 | \$900 | 5 | \$24 |
| Bernardston/Gill/Leyden | -16 | \$328 | -14 | -\$147 | -3 | -\$525 | 1 | \$1,000 | -3 | -\$346 |

Table 14: Change in Small Business Loans by Town (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|---|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Averyly | -71 | -\$2,222 | -73 | -\$1,323 | 4 | \$307 | -2 | -\$1,206 | -19 | -\$2,847 |
| Billerica | -30 | -\$7,396 | -12 | -\$222 | -10 | -\$2,073 | -8 | -\$5,101 | 25 | \$988 |
| Blackstone | -1 | \$504 | -2 | \$23 | -1 | -\$110 | 2 | \$591 | -3 | -\$101 |
| Landford/Chester/Granville/Montgomery/Russel/Tolland | -5 | -\$1,251 | -4 | -\$26 | 1 | \$95 | -2 | -\$1,320 | 0 | \$778 |
| Bolton | 15 | \$415 | 14 | \$239 | 1 | \$176 | 0 | \$0 | 15 | \$404 |
| Boston | -504 | -\$59,490 | -388 | -\$10,360 | -68 | -\$12,932 | -48 | -\$36,198 | 62 | \$7,530 |
| Bourne | -50 | -\$2,861 | -43 | -\$191 | -4 | -\$1,101 | -3 | -\$1,569 | -29 | -\$1,989 |
| Boxborough | 7 | -\$947 | 7 | \$83 | 2 | \$370 | -2 | -\$1,400 | -2 | \$136 |
| Boxford | 29 | \$1,057 | 27 | \$336 | 1 | \$126 | 1 | \$595 | 1 | \$174 |
| Boylston | 11 | -\$1,639 | 14 | \$88 | 0 | \$56 | -3 | -\$1,783 | 5 | \$79 |
| Braintree | -4 | \$4,934 | -16 | -\$103 | 3 | \$363 | 9 | \$4,674 | 19 | \$1,516 |
| Brewster | -5 | -\$1,548 | -4 | -\$134 | 4 | \$857 | -5 | -\$2,271 | -12 | -\$1,633 |
| Bridgewater | 4 | \$509 | 2 | -\$280 | 1 | \$362 | 1 | \$427 | 8 | \$252 |
| Brimfield/Holland/Wales | -42 | \$440 | -45 | -\$298 | 2 | \$366 | 1 | \$372 | -12 | \$833 |
| Brockton | -7 | \$5,395 | -25 | \$943 | 21 | \$4,036 | -3 | \$416 | -26 | -\$688 |
| Brockfield | -4 | \$924 | -6 | -\$166 | 0 | \$0 | 2 | \$1,090 | -5 | -\$176 |
| Brookline | -59 | \$3,537 | -71 | -\$1,583 | 0 | \$332 | 12 | \$4,788 | -7 | \$1,365 |
| Burlington | 25 | \$1,092 | 29 | -\$552 | -7 | -\$774 | 3 | \$2,418 | 12 | \$2,618 |
| Cambridge | 38 | -\$11,460 | 66 | -\$161 | -23 | -\$3,997 | -5 | -\$7,302 | 7 | -\$1,752 |
| Canton | 15 | -\$4,819 | 21 | \$555 | 4 | \$630 | -10 | -\$6,004 | 7 | \$1,030 |
| Carlisle | -19 | -\$1,129 | -16 | -\$322 | -2 | -\$407 | -1 | -\$400 | -4 | -\$188 |
| Carver | -10 | -\$2,252 | -4 | \$3 | -4 | -\$685 | -2 | -\$1,570 | 5 | -\$269 |
| Charlemont/Colrain/Hawley/Heath/Monroe/Rowe | -33 | -\$450 | -32 | -\$318 | 0 | \$124 | -1 | -\$256 | -11 | -\$288 |
| Charlton | -4 | \$3,151 | -14 | -\$211 | 5 | \$943 | 5 | \$2,419 | -4 | \$1,240 |
| Chatham | -53 | -\$5,648 | -36 | \$79 | -6 | -\$939 | -11 | -\$4,788 | -4 | -\$2,682 |
| Chelmsford | -32 | \$11,452 | -66 | \$842 | 19 | \$4,137 | 15 | \$6,473 | 15 | \$6,482 |
| Chelsea | -61 | \$377 | -65 | -\$785 | 1 | \$199 | 3 | \$963 | -5 | -\$2,805 |
| Cheshire | -6 | \$56 | -6 | \$56 | 0 | \$0 | 0 | \$0 | -4 | \$72 |
| Chesterfield/Goshen/Huntington/Westhampton/Williamsburg | -10 | -\$2,044 | -8 | -\$259 | 3 | \$403 | -5 | -\$2,188 | 8 | \$800 |
| Chicopee | -61 | -\$5,491 | -49 | -\$88 | -5 | -\$780 | -7 | -\$4,623 | 32 | \$1,572 |

Table 14: Change in Small Business Loans by Town (2010)

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|---------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Andover | 4 | -\$51 | 5 | \$67 | -1 | -\$118 | 0 | \$0 | 3 | -\$75 |
| Andover | -18 | -\$692 | -16 | \$89 | 0 | -\$238 | -2 | -\$543 | -8 | -\$759 |
| Andover | -11 | -\$1,318 | -11 | -\$165 | 2 | \$186 | -2 | -\$1,339 | -5 | -\$944 |
| Andover | -9 | -\$135 | -7 | -\$330 | -5 | -\$1,234 | 3 | \$1,429 | 2 | -\$1,298 |
| Andover | -13 | -\$318 | -11 | \$16 | -2 | -\$334 | 0 | \$0 | -6 | -\$328 |
| Andover | -12 | -\$1,507 | -9 | \$55 | 1 | \$358 | -4 | -\$1,920 | 2 | \$152 |
| Andover | 36 | \$6,139 | 29 | -\$194 | -9 | -\$1,126 | 16 | \$7,459 | 1 | -\$226 |
| Andover | 5 | \$1,135 | 5 | \$421 | -1 | -\$340 | 1 | \$1,054 | 10 | \$479 |
| Andover | -81 | -\$2,946 | -76 | -\$339 | -4 | -\$1,003 | -1 | -\$1,604 | -9 | -\$2,868 |
| Andover | 24 | \$2,702 | 14 | \$80 | 8 | \$1,340 | 2 | \$1,282 | -3 | -\$42 |
| Andover | -61 | -\$6,304 | -48 | -\$16 | -1 | -\$504 | -12 | -\$5,784 | -24 | -\$3,906 |
| Andover | -23 | -\$1,290 | -19 | -\$22 | -3 | -\$505 | -1 | -\$763 | -6 | \$324 |
| Andover | -6 | \$450 | -8 | -\$150 | 0 | \$0 | 2 | \$600 | 3 | -\$54 |
| Andover | -41 | -\$263 | -41 | -\$463 | 1 | \$200 | -1 | \$0 | -8 | -\$225 |
| Andover | -25 | \$2,591 | -31 | \$417 | 1 | \$303 | 5 | \$1,871 | 2 | \$1,130 |
| Andover | 14 | -\$1,873 | 19 | \$40 | -1 | -\$120 | -4 | -\$1,793 | 4 | -\$943 |
| Andover | 10 | \$425 | 10 | \$225 | -1 | -\$250 | 1 | \$450 | 6 | \$252 |
| Andover | -54 | -\$981 | -53 | -\$801 | -1 | -\$283 | 0 | \$103 | -13 | -\$1,349 |
| Andover | 7 | -\$1,693 | 10 | -\$78 | -2 | -\$628 | -1 | -\$987 | 5 | -\$1,849 |
| Andover | 1 | -\$621 | 2 | \$129 | 0 | \$0 | -1 | -\$750 | 4 | \$24 |
| Andover | 19 | \$1,805 | 16 | \$695 | -2 | -\$491 | 5 | \$1,601 | 12 | \$1,299 |
| Andover | -17 | \$525 | -21 | -\$472 | 0 | \$55 | 4 | \$942 | -8 | \$945 |
| Andover | -28 | \$1,670 | -29 | \$377 | -1 | -\$162 | 2 | \$1,455 | -11 | \$884 |
| Andover | 18 | -\$4,961 | 27 | \$789 | 0 | -\$626 | -9 | -\$5,124 | -4 | -\$2,634 |
| Andover | 21 | -\$82 | 22 | \$245 | 0 | \$150 | -1 | -\$477 | 15 | -\$373 |
| Andover | -1 | -\$164 | -2 | -\$279 | 1 | \$115 | 0 | \$0 | 2 | -\$61 |
| Andover | -10 | -\$837 | -9 | -\$59 | -1 | -\$175 | 0 | -\$603 | 0 | -\$242 |
| Andover | -60 | \$5,799 | -73 | -\$369 | 7 | \$897 | 6 | \$5,271 | -31 | -\$622 |
| Andover | -31 | -\$416 | -32 | -\$905 | -1 | -\$78 | 2 | \$567 | -11 | \$412 |
| Andover | -41 | \$1,601 | -52 | -\$287 | 5 | \$1,190 | 6 | \$698 | 8 | \$1,353 |

Table 14: Change in Small Business Loans by Town (2010)

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|------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Dartmouth | -36 | -\$1,888 | -32 | \$108 | 0 | -\$254 | -4 | -\$1,742 | -19 | \$650 |
| Dorchester | -1 | \$6,383 | -21 | -\$93 | 9 | \$1,631 | 11 | \$4,845 | -5 | \$1,687 |
| Dorchester/Savoy | 1 | \$1 | 1 | \$1 | 0 | \$0 | 0 | \$0 | -4 | -\$70 |
| Dorchester | 10 | \$1,210 | 6 | -\$298 | 3 | \$700 | 1 | \$808 | -14 | -\$226 |
| Dorchester | -16 | \$9,388 | -31 | \$2,288 | 4 | \$1,287 | 11 | \$5,813 | -16 | \$3,550 |
| Dorchester | -29 | \$5,781 | -43 | \$591 | 5 | \$999 | 9 | \$4,191 | -8 | \$3,184 |
| Dorchester | -20 | \$108 | -20 | \$114 | 0 | \$9 | 0 | -\$15 | -1 | -\$195 |
| Dorchester | -17 | -\$1,917 | -10 | \$584 | -3 | -\$381 | -4 | -\$2,120 | -2 | -\$793 |
| Dorchester | -24 | \$1,155 | -28 | -\$647 | 2 | \$452 | 2 | \$1,350 | -1 | \$847 |
| Dorchester | -60 | -\$6,395 | -50 | \$86 | 1 | \$314 | -11 | -\$6,795 | -13 | -\$4,064 |
| Dorchester | -24 | -\$885 | -24 | -\$135 | 0 | \$0 | 0 | -\$750 | -9 | \$402 |
| Dorchester | 17 | -\$937 | 21 | \$263 | -2 | -\$250 | -2 | -\$950 | 13 | -\$121 |
| Dorchester | 6 | -\$589 | 8 | -\$168 | -1 | -\$126 | -1 | -\$295 | -9 | -\$1,212 |
| Dorchester | 57 | \$541 | 49 | \$453 | 8 | \$817 | 0 | -\$729 | 29 | -\$946 |
| Dorchester | 4 | -\$227 | 5 | -\$127 | 0 | -\$100 | -1 | \$0 | 4 | \$4 |
| Dorchester | 5 | \$716 | 2 | \$327 | 3 | \$389 | 0 | \$0 | -14 | \$94 |
| Dorchester | 34 | \$1,148 | 32 | \$895 | 1 | \$102 | 1 | \$151 | 21 | \$876 |
| Dorchester | -14 | -\$397 | -13 | -\$326 | -1 | -\$240 | 0 | \$169 | -6 | -\$249 |
| Dorchester | -44 | -\$2,440 | -36 | -\$320 | -6 | -\$1,220 | -2 | -\$900 | -19 | \$390 |
| Dorchester | -17 | -\$870 | -14 | -\$165 | -1 | -\$94 | -2 | -\$611 | -3 | -\$305 |
| Dorchester | 6 | -\$363 | 5 | -\$145 | 1 | \$200 | 0 | -\$418 | -3 | \$136 |
| Dorchester | -49 | -\$2,323 | -50 | -\$908 | 1 | \$145 | 0 | -\$1,560 | -30 | -\$3,312 |
| Dorchester | 2 | \$2,428 | -5 | -\$280 | 3 | \$570 | 4 | \$2,138 | -9 | \$1,452 |
| Dorchester | -4 | -\$1,325 | -3 | -\$38 | 2 | \$290 | -3 | -\$1,577 | 3 | -\$1 |
| Dorchester | -17 | -\$362 | -16 | -\$215 | -2 | -\$450 | 1 | \$303 | 4 | -\$106 |
| Dorchester | -25 | \$931 | -31 | -\$274 | 3 | \$695 | 3 | \$510 | -15 | \$1,073 |
| Dorchester | -16 | -\$2,116 | -14 | -\$294 | 0 | -\$107 | -2 | -\$1,715 | -10 | -\$262 |
| Dorchester | -22 | -\$5,846 | -13 | \$709 | -1 | -\$37 | -8 | -\$6,518 | -46 | -\$1,763 |
| Dorchester | -55 | \$532 | -67 | -\$1,900 | 10 | \$1,769 | 2 | \$663 | -27 | -\$146 |
| Dorchester | 0 | -\$646 | 2 | -\$76 | -1 | -\$150 | -1 | -\$420 | -3 | \$0 |

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|--------------------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| folbrook | 6 | -\$2,161 | 11 | \$135 | 0 | -\$35 | -5 | -\$2,261 | 5 | -\$1,609 |
| folden | 9 | \$1,866 | 7 | \$137 | 0 | \$110 | 2 | \$1,619 | 6 | \$2,443 |
| folliston | 24 | -\$606 | 30 | \$1,160 | 0 | -\$92 | -6 | -\$1,674 | -9 | -\$347 |
| folyoke | -54 | -\$1,272 | -51 | -\$807 | -2 | -\$270 | -1 | -\$195 | 5 | -\$1,678 |
| lopedale | 5 | -\$2,101 | 8 | \$62 | 1 | -\$61 | -4 | -\$2,102 | -2 | -\$726 |
| lopkinton | -21 | \$1,726 | -27 | -\$189 | 3 | \$434 | 3 | \$1,481 | 0 | \$890 |
| lubbardston | 0 | \$539 | -2 | -\$13 | 2 | \$500 | 0 | \$52 | 1 | \$408 |
| ludson | -4 | \$1,275 | -7 | -\$282 | -5 | -\$965 | 8 | \$2,522 | 7 | \$1,910 |
| lull | -13 | -\$1,354 | -12 | -\$259 | 3 | \$495 | -4 | -\$1,590 | -15 | -\$390 |
| lswich | -17 | \$113 | -17 | \$192 | 1 | \$374 | -1 | -\$453 | -17 | \$1,589 |
| lingston | -41 | -\$2,963 | -35 | -\$413 | -1 | -\$111 | -5 | -\$2,439 | -14 | -\$1,675 |
| lakeville | -12 | -\$2,605 | -11 | -\$347 | 1 | \$126 | -2 | -\$2,384 | -5 | -\$2,985 |
| lancaster | -20 | -\$97 | -20 | -\$97 | 0 | \$0 | 0 | \$0 | -12 | -\$74 |
| lanesborough | -3 | -\$542 | -5 | \$192 | 3 | \$331 | -1 | -\$1,065 | 0 | \$255 |
| lawrence | -17 | \$5,382 | -29 | \$1,130 | 7 | \$1,543 | 5 | \$2,709 | -3 | \$1,594 |
| lee | -33 | -\$2,311 | -29 | -\$423 | 0 | -\$25 | -4 | -\$1,863 | -3 | -\$543 |
| leicester | -6 | -\$2,027 | -2 | -\$207 | -1 | -\$188 | -3 | -\$1,632 | 2 | -\$75 |
| lenox | -17 | -\$1,375 | -15 | -\$265 | -1 | -\$250 | -1 | -\$860 | 2 | -\$491 |
| leominster | -36 | -\$1,547 | -44 | -\$506 | 9 | \$1,513 | -1 | -\$2,554 | -12 | -\$1,216 |
| levereett/New Salem/Shutesbury | -23 | -\$53 | -23 | -\$147 | -1 | -\$181 | 1 | \$275 | -14 | -\$136 |
| lexington | 43 | -\$2,700 | 52 | \$16 | -6 | -\$964 | -3 | -\$1,752 | 41 | \$1,782 |
| lincoln | 10 | \$2,326 | 6 | \$349 | 0 | \$0 | 4 | \$1,977 | 2 | \$556 |
| littleton | -23 | \$231 | -22 | \$500 | -5 | -\$951 | 4 | \$682 | 2 | -\$344 |
| longmeadow | -5 | \$5,570 | -16 | -\$292 | 3 | \$379 | 8 | \$5,483 | 12 | \$1,362 |
| lowell | 121 | \$13,100 | 100 | \$3,242 | 6 | \$1,180 | 15 | \$8,678 | 30 | \$5,137 |
| ludlow | 25 | \$1,447 | 22 | \$913 | 4 | \$623 | -1 | -\$89 | 10 | \$1,550 |
| lunenburg | 17 | \$886 | 15 | \$193 | 2 | \$393 | 0 | \$300 | 15 | \$272 |
| lynn | -64 | \$4,512 | -73 | -\$613 | 3 | \$274 | 6 | \$4,851 | -7 | \$2,264 |
| lynnfield | -51 | \$1,179 | -56 | -\$920 | 3 | \$409 | 2 | \$1,690 | -23 | \$701 |
| ludalen | 28 | \$11,266 | 20 | \$905 | -6 | -\$953 | 14 | \$11,314 | 32 | \$2,895 |

Table 14: Change in Small Business Loans by Town (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|--------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Manchester | -28 | -\$319 | -29 | -\$314 | 2 | \$275 | -1 | -\$280 | -3 | -\$285 |
| Mansfield | -17 | -\$614 | -15 | -\$322 | -3 | -\$445 | 1 | \$153 | -2 | \$229 |
| Marblehead | -24 | \$1,941 | -27 | \$155 | 2 | \$304 | 1 | \$1,482 | 9 | \$578 |
| Martion | -5 | \$663 | -7 | -\$374 | 1 | \$157 | 1 | \$880 | 3 | \$429 |
| Marlborough | -30 | -\$757 | -26 | -\$121 | -2 | -\$516 | -2 | -\$120 | 14 | -\$793 |
| Marsfield | -78 | -\$3,187 | -78 | -\$918 | 1 | \$71 | -1 | -\$2,340 | -18 | -\$573 |
| Massapee | -30 | \$1,884 | -30 | \$237 | -3 | -\$429 | 3 | \$2,076 | -23 | \$126 |
| Mattapoisett | -17 | -\$353 | -17 | -\$316 | 1 | \$307 | -1 | -\$344 | -1 | \$60 |
| Maynard | -50 | -\$3,996 | -41 | -\$835 | -4 | -\$706 | -5 | -\$2,455 | 2 | -\$688 |
| Medfield | 32 | \$1,137 | 30 | \$604 | 3 | \$467 | -1 | \$66 | 8 | -\$671 |
| Medford | 18 | \$1,785 | 4 | -\$1,313 | 2 | \$148 | 12 | \$2,950 | 18 | \$3,405 |
| Medway | -6 | \$611 | -9 | -\$322 | -1 | -\$232 | 4 | \$1,165 | 11 | \$2,016 |
| Melrose | -47 | -\$1,796 | -41 | -\$719 | -3 | -\$607 | -3 | -\$470 | 6 | -\$806 |
| Mendon | -2 | -\$1,466 | 4 | \$249 | -3 | -\$510 | -3 | -\$1,205 | -3 | -\$685 |
| Merrimac | -25 | \$296 | -25 | -\$212 | -1 | -\$112 | 1 | \$620 | -14 | \$377 |
| Methuen | 4 | \$4,199 | -5 | \$1,697 | 5 | \$674 | 4 | \$1,828 | -2 | \$144 |
| Middleborough | 7 | \$796 | 2 | \$590 | 6 | \$1,108 | -1 | -\$902 | 4 | \$1,274 |
| Middleton | 9 | -\$4,326 | 18 | -\$280 | -3 | -\$512 | -6 | -\$3,534 | -3 | -\$891 |
| Milford | -23 | \$1,836 | -24 | \$88 | -3 | -\$580 | 4 | \$2,328 | -9 | -\$589 |
| Millbury | 13 | \$584 | 10 | \$119 | 2 | \$334 | 1 | \$131 | 2 | \$257 |
| Millis | -8 | -\$832 | -7 | -\$208 | -2 | -\$350 | 1 | -\$274 | 2 | \$285 |
| Millville | 2 | \$34 | 2 | \$34 | 0 | \$0 | 0 | \$0 | -4 | -\$4 |
| Milton | -19 | \$447 | -19 | -\$312 | 2 | \$706 | -2 | \$53 | 0 | \$470 |
| Monson | 23 | \$767 | 22 | \$517 | 1 | \$250 | 0 | \$0 | -1 | \$25 |
| Montague | 7 | \$575 | 9 | -\$94 | -3 | -\$527 | 1 | \$1,196 | 10 | \$1,140 |
| Monterey/Tyringham | -10 | -\$210 | -10 | -\$210 | 0 | \$0 | 0 | \$0 | -6 | -\$136 |
| Mohant | -9 | \$1,760 | -14 | -\$145 | 1 | \$230 | 4 | \$1,675 | -8 | -\$143 |
| Montucket | -47 | -\$5,988 | -41 | -\$1,093 | 3 | \$515 | -9 | -\$5,410 | 23 | -\$864 |
| Mattituck | -49 | -\$4,625 | -42 | -\$249 | -6 | -\$808 | -1 | -\$3,568 | -4 | \$1,360 |
| Needham | -80 | \$81 | -83 | -\$2,003 | 0 | -\$39 | 3 | \$2,123 | -13 | \$5,077 |

Table 14: Change in Small Business Loans by Town (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|--------------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| New Bedford | 47 | \$2,401 | 41 | \$573 | 1 | \$222 | 5 | \$1,606 | 51 | \$6,640 |
| New Marlborough | -20 | -\$1,291 | -18 | -\$188 | 0 | \$0 | -2 | -\$1,103 | -10 | -\$205 |
| Newbury | 1 | \$785 | 0 | \$112 | -1 | -\$250 | 2 | \$923 | 4 | \$1,223 |
| Newburyport | -32 | -\$3,008 | -34 | -\$455 | 6 | \$1,198 | -4 | -\$3,751 | -15 | -\$568 |
| Newton | 11 | -\$10,796 | 30 | -\$1,293 | -10 | -\$2,252 | -9 | -\$7,251 | -7 | -\$823 |
| Norfolk | -31 | -\$1,511 | -31 | -\$435 | 1 | \$150 | -1 | -\$1,226 | -15 | -\$799 |
| Norfolk Adams | 17 | \$1,260 | 18 | \$8 | -3 | -\$672 | 2 | \$1,924 | -3 | \$1,218 |
| Norfolk Andover | 1 | \$5,549 | -14 | \$1,334 | 12 | \$1,989 | 3 | \$2,226 | 9 | \$727 |
| Norfolk Attleborough | 36 | \$1,889 | 35 | \$181 | 2 | \$420 | -1 | \$1,288 | 14 | -\$2,272 |
| Norfolk Brookfield | -16 | -\$122 | -16 | -\$122 | 0 | \$0 | 0 | \$0 | -2 | -\$20 |
| Norfolk Reading | -1 | -\$1,708 | 2 | \$67 | 2 | \$286 | -5 | -\$2,061 | 0 | -\$702 |
| Norfolk Hampton | -30 | \$520 | -30 | -\$1,077 | 1 | \$230 | -1 | \$1,367 | -27 | -\$940 |
| Norfolk Northborough | -18 | -\$2,799 | -13 | -\$182 | -1 | -\$346 | -4 | -\$2,271 | -8 | \$296 |
| Norfolk Northbridge | -6 | -\$956 | -3 | \$198 | -1 | -\$263 | -2 | -\$891 | -6 | -\$193 |
| Norfolk Northfield | 1 | \$445 | 0 | \$276 | 1 | \$169 | 0 | \$0 | 6 | \$100 |
| Norfolk Northon | -15 | \$2,751 | -22 | -\$533 | -1 | -\$124 | 8 | \$3,408 | -1 | \$2,017 |
| Norfolk Northwell | -12 | -\$5,036 | -8 | -\$618 | -3 | -\$521 | -1 | -\$3,897 | -8 | -\$1,172 |
| Norfolk Northwood | -100 | -\$6,754 | -84 | -\$1,628 | -13 | -\$2,431 | -3 | -\$2,695 | -26 | -\$2,051 |
| Norfolk Oak Bluffs | -17 | -\$584 | -13 | -\$57 | -4 | -\$729 | 0 | \$202 | -2 | -\$1,346 |
| Norfolk Oakham/Rutland | 1 | -\$847 | 5 | -\$98 | -4 | -\$819 | 0 | \$70 | -8 | -\$706 |
| Norfolk Orange | 12 | \$378 | 13 | \$300 | -1 | -\$214 | 0 | \$292 | -1 | -\$60 |
| Norfolk Orleans | -38 | -\$845 | -32 | -\$256 | -4 | -\$603 | -2 | \$14 | -19 | -\$1,334 |
| Norfolk Otis/Sandisfield | -19 | \$455 | -17 | \$65 | -2 | -\$310 | 0 | \$700 | -9 | -\$325 |
| Norfolk Oxford | 1 | \$3,390 | -7 | -\$132 | 4 | \$627 | 4 | \$2,895 | 9 | \$57 |
| Norfolk Palmer | -43 | -\$6,105 | -36 | -\$569 | 1 | \$191 | -8 | -\$5,727 | -18 | -\$1,920 |
| Norfolk Paxton | -11 | \$1,478 | -15 | -\$62 | 3 | \$540 | 1 | \$1,000 | 2 | \$295 |
| Norfolk Peabody | -213 | -\$2,803 | -203 | -\$1,125 | -9 | -\$1,764 | -1 | \$86 | -27 | -\$3,541 |
| Norfolk Pelham | 5 | \$598 | 4 | \$8 | 1 | \$200 | 0 | \$390 | -2 | -\$159 |
| Norfolk Pembroke | -28 | \$3,853 | -39 | -\$1,884 | 0 | \$433 | 11 | \$5,304 | -14 | -\$163 |
| Norfolk Pepperell | -6 | -\$1,032 | -6 | -\$211 | 0 | \$127 | 0 | -\$948 | 1 | -\$731 |

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|---------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Aberdeen/Windsor | -1 | \$13 | -1 | \$13 | 0 | \$0 | 0 | \$0 | 3 | \$29 |
| Andover/Phillipston | -16 | -\$256 | -16 | -\$256 | 0 | \$0 | 0 | \$0 | -4 | -\$73 |
| Attitash | -76 | -\$1,345 | -80 | -\$318 | 7 | \$832 | -3 | -\$1,859 | -34 | -\$1,845 |
| Bainville | -6 | \$2,377 | -12 | \$89 | 4 | \$547 | 2 | \$1,741 | -13 | \$1,106 |
| Beverly | -89 | -\$4,805 | -78 | -\$1,546 | -6 | -\$682 | -5 | -\$2,577 | -22 | \$744 |
| Buxton | 6 | -\$200 | 7 | \$50 | -1 | -\$250 | 0 | \$0 | -1 | -\$6 |
| Canterbury | 9 | -\$270 | 10 | \$130 | 0 | \$0 | -1 | -\$400 | -3 | -\$95 |
| Concord | -22 | -\$1,291 | -21 | -\$126 | 3 | \$681 | -4 | -\$1,846 | -7 | -\$545 |
| Deerfield | -94 | -\$2,434 | -93 | -\$1,178 | -1 | -\$154 | 0 | -\$1,102 | -18 | -\$3,804 |
| Dorchester | -88 | -\$3,116 | -86 | -\$436 | 3 | \$813 | -5 | -\$3,493 | -6 | -\$401 |
| Dunbar | 0 | \$1,846 | 0 | \$102 | -5 | -\$841 | 5 | \$2,585 | 4 | \$718 |
| East Ferrisburgh | -64 | -\$3,208 | -62 | -\$739 | 0 | -\$80 | -2 | -\$2,389 | -37 | -\$3,301 |
| East Ferrisburgh | 8 | \$722 | 6 | -\$78 | 0 | -\$269 | 2 | \$1,069 | -5 | \$682 |
| East Ferrisburgh | -78 | -\$4,045 | -68 | -\$1,205 | -9 | -\$1,414 | -1 | -\$1,426 | -16 | -\$2,495 |
| East Ferrisburgh | -12 | -\$422 | -11 | \$108 | 0 | -\$5 | -1 | -\$525 | 2 | \$64 |
| East Ferrisburgh | -35 | -\$1,109 | -34 | -\$719 | -1 | -\$206 | 0 | -\$184 | -17 | -\$2,168 |
| East Ferrisburgh | -16 | -\$895 | -13 | -\$292 | -2 | -\$303 | -1 | -\$300 | -17 | -\$833 |
| East Ferrisburgh | -48 | -\$4,057 | -41 | -\$171 | -2 | -\$452 | -5 | -\$3,434 | -17 | -\$1,188 |
| East Ferrisburgh | 2 | -\$16 | 2 | -\$16 | 0 | \$0 | 0 | \$0 | -2 | -\$20 |
| East Ferrisburgh | -30 | \$3,662 | -32 | \$1,083 | -4 | -\$656 | 6 | \$3,235 | 8 | \$1,446 |
| East Ferrisburgh | 20 | -\$798 | 21 | -\$273 | 1 | \$137 | -2 | -\$662 | 17 | \$946 |
| East Ferrisburgh | -55 | -\$3,575 | -47 | -\$773 | -3 | -\$440 | -5 | -\$2,362 | -20 | -\$276 |
| East Ferrisburgh | -54 | \$1,624 | -58 | -\$757 | -2 | -\$593 | 6 | \$2,974 | -11 | -\$511 |
| East Ferrisburgh | -38 | \$207 | -36 | -\$460 | -2 | -\$390 | 0 | \$1,057 | -19 | \$290 |
| East Ferrisburgh | -23 | -\$1,420 | -16 | -\$447 | -10 | -\$1,951 | 3 | \$978 | -21 | -\$2,512 |
| East Ferrisburgh | -79 | -\$972 | -79 | -\$1,094 | -1 | -\$302 | 1 | \$424 | -21 | \$286 |
| East Ferrisburgh | -14 | \$980 | -18 | -\$38 | 1 | \$74 | 3 | \$944 | -3 | -\$565 |
| East Ferrisburgh | -15 | \$512 | -15 | \$130 | -1 | -\$312 | 1 | \$694 | 7 | \$1,101 |
| East Ferrisburgh | 3 | \$1,490 | 1 | -\$128 | -1 | -\$230 | 3 | \$1,848 | 4 | -\$378 |
| East Ferrisburgh | -34 | \$1,180 | -34 | -\$195 | -5 | -\$473 | 5 | \$1,848 | -23 | \$1,897 |

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|--------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Brommerset | 14 | \$774 | 13 | -\$469 | -1 | -\$88 | 2 | \$1,331 | 13 | -\$574 |
| Bromerville | -26 | -\$7,304 | -16 | -\$870 | 1 | \$624 | -11 | -\$7,058 | -2 | -\$3,081 |
| South Hadley | 9 | -\$324 | 11 | -\$152 | -2 | -\$547 | 0 | \$375 | 0 | \$529 |
| Southampton | -28 | -\$2,077 | -19 | -\$2 | -8 | -\$1,565 | -1 | -\$510 | -21 | -\$3,195 |
| Southborough | -18 | -\$410 | -15 | \$526 | -5 | -\$899 | 2 | -\$37 | 12 | -\$123 |
| Southbridge | -22 | \$189 | -20 | \$369 | -3 | -\$695 | 1 | \$515 | -7 | -\$1,159 |
| Southwick | -35 | \$722 | -35 | -\$431 | 0 | \$90 | 0 | \$1,063 | -19 | \$311 |
| Spencer | 4 | -\$290 | 3 | -\$190 | 2 | \$400 | -1 | -\$500 | 7 | \$104 |
| Springfield | -51 | -\$16,006 | -22 | \$658 | -4 | -\$448 | -25 | -\$16,216 | 22 | \$2,277 |
| Sterling | -31 | -\$280 | -32 | -\$59 | 2 | \$479 | -1 | -\$700 | 6 | \$1,462 |
| Stockbridge | 4 | \$468 | 2 | -\$25 | 0 | \$0 | 2 | \$493 | -2 | \$391 |
| Stoneham | -8 | -\$1,317 | -5 | -\$67 | 2 | \$241 | -5 | -\$1,491 | -3 | \$305 |
| Stoughton | 12 | -\$931 | 12 | \$923 | 6 | \$1,150 | -6 | -\$3,004 | -15 | -\$1,719 |
| Stow | -28 | \$650 | -29 | -\$578 | -1 | -\$164 | 2 | \$1,392 | -7 | -\$316 |
| Sturbridge | -29 | -\$511 | -27 | \$18 | -3 | -\$495 | 1 | -\$34 | -7 | -\$103 |
| Sudbury | 45 | -\$419 | 47 | \$167 | -1 | -\$112 | -1 | -\$474 | 1 | -\$339 |
| Sunderland/Whately | 6 | \$799 | 5 | \$148 | -2 | -\$319 | 3 | \$970 | -1 | \$337 |
| Sutton | 10 | \$1,574 | 6 | \$46 | 2 | \$450 | 2 | \$1,078 | 11 | \$761 |
| Swampscott | 28 | \$2,763 | 23 | \$87 | 2 | \$337 | 3 | \$2,339 | 6 | \$1,433 |
| Swansea | -15 | \$488 | -19 | -\$765 | 3 | \$724 | 1 | \$529 | -1 | -\$288 |
| Taunton | -105 | -\$93 | -112 | -\$1,092 | 5 | \$1,045 | 2 | -\$46 | -19 | \$1,562 |
| Templeton | -7 | \$1,272 | -10 | \$48 | 0 | \$29 | 3 | \$1,195 | -4 | \$89 |
| Tewksbury | 28 | -\$2,098 | 35 | \$1,372 | -1 | -\$174 | -6 | -\$3,296 | -11 | -\$541 |
| Tisbury | -23 | -\$1,395 | -18 | -\$37 | -3 | -\$604 | -2 | -\$754 | -3 | \$225 |
| Topsfield | 34 | \$2,838 | 28 | \$492 | 3 | \$531 | 3 | \$1,815 | 3 | \$1,202 |
| Townsend | -22 | \$70 | -22 | \$20 | 0 | \$50 | 0 | \$0 | -5 | \$249 |
| Uxbridge | 11 | \$1,897 | 9 | \$866 | 1 | \$456 | 1 | \$575 | 4 | \$743 |
| Upton | -10 | -\$98 | -10 | -\$113 | 0 | -\$110 | 0 | \$125 | -6 | -\$492 |
| Uxbridge | -37 | -\$908 | -36 | -\$420 | 0 | \$70 | -1 | -\$558 | -6 | \$87 |
| Vakefield | 10 | -\$7,951 | 25 | -\$251 | -4 | -\$1,042 | -11 | -\$6,658 | 19 | -\$1,841 |

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|------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Valpole | -72 | -\$2,875 | -64 | -\$1,239 | -6 | -\$1,212 | -2 | -\$424 | -34 | -\$449 |
| Valtham | -40 | \$1,500 | -52 | -\$333 | 14 | \$2,795 | -2 | -\$962 | 20 | \$4,787 |
| Vare | -16 | -\$531 | -16 | \$56 | 0 | -\$65 | 0 | -\$522 | 8 | \$1,330 |
| Vareham | -22 | -\$2,384 | -16 | \$17 | 3 | \$746 | -9 | -\$3,147 | -13 | -\$264 |
| Varren | -7 | \$279 | -8 | -\$221 | 0 | \$0 | 1 | \$500 | -2 | \$376 |
| Vatertown | -61 | -\$3,739 | -55 | -\$1,101 | -2 | -\$498 | -4 | -\$2,140 | -15 | -\$490 |
| Vayland | -19 | \$2,293 | -23 | -\$483 | -1 | -\$107 | 5 | \$2,883 | -6 | \$3,468 |
| Vebster | -10 | -\$931 | -11 | -\$385 | 3 | \$631 | -2 | -\$1,177 | -1 | -\$1,668 |
| Vellesley | 4 | -\$12,752 | 29 | -\$638 | -8 | -\$1,795 | -17 | -\$10,319 | 9 | -\$1,195 |
| Vellfleet | -16 | \$1,622 | -18 | \$382 | 0 | \$125 | 2 | \$1,115 | -10 | -\$1,008 |
| Venham | 10 | \$884 | 7 | \$289 | 3 | \$595 | 0 | \$0 | 4 | \$169 |
| Vest Boylston | -7 | -\$97 | -6 | -\$121 | -2 | -\$324 | 1 | \$348 | -11 | \$64 |
| Vest Bridgewater | -4 | -\$1,336 | -1 | -\$435 | -5 | -\$1,090 | 2 | \$189 | -3 | \$227 |
| Vest Brookfield | -4 | -\$73 | -4 | -\$73 | 0 | \$0 | 0 | \$0 | 4 | \$30 |
| Vest Newbury | 10 | -\$15 | 10 | -\$15 | 0 | \$0 | 0 | \$0 | 0 | -\$148 |
| Vest Springfield | 0 | -\$369 | 5 | \$503 | -2 | -\$248 | -3 | -\$624 | 3 | -\$149 |
| Vest Stockbridge | -3 | \$454 | -3 | \$229 | 0 | \$0 | 0 | \$225 | -3 | \$374 |
| Vestborough | 7 | -\$2,519 | 5 | -\$644 | 3 | \$602 | -1 | -\$2,477 | 0 | \$279 |
| Vestfield | -35 | -\$24 | -34 | \$243 | 1 | \$324 | -2 | -\$591 | 17 | \$1,216 |
| Vestford | -17 | \$316 | -18 | \$309 | 3 | \$292 | -2 | -\$285 | -4 | \$1,908 |
| Vestminster | -7 | \$1,001 | -10 | -\$43 | 0 | \$6 | 3 | \$1,038 | -2 | \$249 |
| Veston | -19 | -\$3,262 | -18 | -\$208 | 4 | \$596 | -5 | -\$3,650 | 0 | -\$320 |
| Vestport | -8 | \$1,737 | -10 | -\$802 | 4 | \$998 | -2 | \$1,541 | -7 | -\$152 |
| Vestwood | 2 | -\$4,648 | 10 | \$494 | 2 | \$256 | -10 | -\$5,398 | -9 | -\$572 |
| Veymouth | -27 | \$3,703 | -35 | -\$340 | 7 | \$1,334 | 1 | \$2,709 | -13 | -\$2,567 |
| Whitman | -25 | -\$196 | -26 | -\$560 | 0 | -\$7 | 1 | \$371 | -22 | -\$341 |
| Vilbraham | -4 | \$1,546 | -12 | -\$539 | 7 | \$1,162 | 1 | \$923 | -9 | \$396 |
| Villiamstown | -8 | \$69 | -8 | \$216 | 1 | \$146 | -1 | -\$293 | 0 | -\$15 |
| Vilmington | -49 | \$1,088 | -58 | -\$834 | 10 | \$2,149 | -1 | -\$227 | 0 | \$292 |
| Vinchendon | -1 | -\$495 | -1 | -\$15 | 1 | \$170 | -1 | -\$650 | 6 | -\$417 |

Table 14: Change in Small Business Loans by Town (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|---------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Vinchester | 25 | \$812 | 22 | -\$10 | 1 | \$230 | 2 | \$592 | 7 | \$321 |
| Vinthrop | -5 | \$2,471 | -11 | \$285 | 1 | \$107 | 5 | \$2,079 | 1 | \$1,559 |
| Voburn | -61 | -\$1,263 | -54 | -\$130 | -1 | -\$14 | -6 | -\$1,119 | 15 | \$3,554 |
| Worcester | -96 | -\$6,042 | -79 | -\$1,148 | -15 | -\$2,695 | -2 | -\$2,199 | -19 | \$3,911 |
| Wrentham | -32 | -\$1,532 | -28 | \$81 | -2 | -\$488 | -2 | -\$1,125 | -14 | \$6 |
| Wareham | -23 | -\$3,176 | -22 | \$364 | 11 | \$2,137 | -12 | -\$5,677 | 6 | \$980 |
| Not Available | -494 | -\$16,941 | -458 | -\$5,747 | -24 | -\$3,913 | -12 | -\$7,281 | -108 | -\$4,026 |
| State Totals | -5,717 | -\$179,855 | -5,501 | -\$49,236 | -61 | -\$11,922 | -155 | -\$118,697 | -889 | \$18,956 |

Note: Certain towns are grouped together due to the that they are covered by a single census tract.

Table 15: Small Business Loan Volume in Low and Moderate Income Areas by Town (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|-----------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Adams | 47 | \$985 | 45 | \$535 | 1 | \$150 | 1 | \$300 | 17 | \$105 |
| Amherst | 12 | \$531 | 11 | \$180 | 0 | \$0 | 1 | \$351 | 7 | \$378 |
| Athol | 49 | \$1,782 | 47 | \$582 | 0 | \$0 | 2 | \$1,200 | 13 | \$253 |
| Barnstable Town | 365 | \$30,387 | 302 | \$4,725 | 25 | \$4,124 | 38 | \$21,538 | 109 | \$9,889 |
| Beverly | 288 | \$14,809 | 261 | \$4,377 | 13 | \$2,150 | 14 | \$8,282 | 68 | \$2,433 |
| Boston | 3,947 | \$143,202 | 3,678 | \$34,649 | 115 | \$21,435 | 154 | \$87,118 | 891 | \$37,929 |
| Bourne | 84 | \$3,011 | 77 | \$1,005 | 4 | \$575 | 3 | \$1,431 | 16 | \$1,576 |
| Brockton | 394 | \$16,085 | 359 | \$4,014 | 20 | \$3,703 | 15 | \$8,368 | 92 | \$6,286 |
| Cambridge | 718 | \$28,644 | 663 | \$6,979 | 26 | \$5,164 | 29 | \$16,501 | 161 | \$6,209 |
| Chelsea | 222 | \$11,732 | 201 | \$2,246 | 7 | \$1,037 | 14 | \$8,449 | 55 | \$1,018 |
| Chicopee | 158 | \$2,719 | 152 | \$1,607 | 5 | \$812 | 1 | \$300 | 57 | \$1,476 |
| Dennis | 36 | \$1,176 | 30 | \$316 | 6 | \$860 | 0 | \$0 | 22 | \$992 |
| Dracut | 72 | \$2,141 | 68 | \$1,011 | 2 | \$430 | 2 | \$700 | 31 | \$878 |
| Dudley | 29 | \$254 | 29 | \$254 | 0 | \$0 | 0 | \$0 | 5 | \$60 |
| Everett | 388 | \$20,495 | 349 | \$4,037 | 19 | \$3,149 | 20 | \$13,309 | 84 | \$2,007 |
| Fall River | 569 | \$24,556 | 520 | \$5,815 | 22 | \$4,116 | 27 | \$14,625 | 156 | \$4,978 |
| Fitchburg | 220 | \$10,579 | 198 | \$2,659 | 11 | \$1,952 | 11 | \$5,968 | 58 | \$3,498 |
| Framingham | 321 | \$16,055 | 285 | \$4,923 | 21 | \$3,918 | 15 | \$7,214 | 96 | \$4,934 |
| Gardner | 67 | \$1,972 | 65 | \$1,182 | 1 | \$250 | 1 | \$540 | 21 | \$769 |
| Gloucester | 179 | \$5,793 | 167 | \$2,382 | 7 | \$1,197 | 5 | \$2,214 | 60 | \$2,055 |
| Greenfield | 132 | \$3,751 | 121 | \$1,803 | 10 | \$1,648 | 1 | \$300 | 58 | \$1,938 |
| Haverhill | 206 | \$4,029 | 200 | \$2,369 | 2 | \$290 | 4 | \$1,370 | 45 | \$1,189 |
| Holyoke | 279 | \$13,576 | 252 | \$3,350 | 12 | \$2,211 | 15 | \$8,015 | 80 | \$3,033 |
| Lawrence | 455 | \$16,486 | 424 | \$5,758 | 16 | \$3,030 | 15 | \$7,698 | 121 | \$5,146 |
| Leominster | 139 | \$5,411 | 126 | \$1,605 | 6 | \$1,156 | 7 | \$2,650 | 53 | \$2,972 |
| Lincoln | 3 | \$19 | 3 | \$19 | 0 | \$0 | 0 | \$0 | 1 | \$6 |
| Lowell | 735 | \$27,676 | 686 | \$8,944 | 24 | \$4,356 | 25 | \$14,376 | 219 | \$10,615 |
| Ludlow | 54 | \$1,225 | 53 | \$950 | 0 | \$0 | 1 | \$275 | 24 | \$678 |
| Lynn | 450 | \$24,980 | 396 | \$4,696 | 27 | \$4,450 | 27 | \$15,834 | 111 | \$7,454 |
| Malden | 463 | \$25,036 | 419 | \$5,061 | 16 | \$2,893 | 28 | \$17,082 | 139 | \$7,204 |

Table 15: Small Business Loan Volume in Low and Moderate Income Areas by Town (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Marlborough | 180 | \$5,489 | 171 | \$1,764 | 3 | \$425 | 6 | \$3,300 | 58 | \$1,295 |
| Medford | 288 | \$11,075 | 261 | \$2,869 | 11 | \$2,179 | 16 | \$6,027 | 92 | \$3,636 |
| Methuen | 30 | \$1,673 | 27 | \$548 | 2 | \$375 | 1 | \$750 | 10 | \$174 |
| Milford | 49 | \$572 | 49 | \$572 | 0 | \$0 | 0 | \$0 | 14 | \$165 |
| Montague | 36 | \$2,784 | 27 | \$321 | 6 | \$961 | 3 | \$1,502 | 16 | \$2,014 |
| Nantucket | 14 | \$107 | 14 | \$107 | 0 | \$0 | 0 | \$0 | 2 | \$30 |
| New Bedford | 772 | \$34,177 | 702 | \$9,068 | 31 | \$5,828 | 39 | \$19,281 | 207 | \$13,799 |
| North Adams | 73 | \$3,686 | 67 | \$619 | 2 | \$383 | 4 | \$2,684 | 24 | \$2,140 |
| Peabody | 84 | \$1,867 | 82 | \$807 | 0 | \$0 | 2 | \$1,060 | 27 | \$1,135 |
| Pepperell | 45 | \$2,119 | 42 | \$519 | 0 | \$0 | 3 | \$1,600 | 19 | \$763 |
| Pittsfield | 197 | \$9,025 | 178 | \$3,206 | 11 | \$1,780 | 8 | \$4,039 | 76 | \$2,699 |
| Plymouth | 224 | \$12,564 | 197 | \$2,569 | 14 | \$2,792 | 13 | \$7,203 | 63 | \$3,483 |
| Provincetown | 130 | \$2,416 | 125 | \$1,453 | 5 | \$963 | 0 | \$0 | 42 | \$1,229 |
| Quincy | 86 | \$2,945 | 78 | \$729 | 6 | \$916 | 2 | \$1,300 | 27 | \$683 |
| Revere | 313 | \$6,329 | 302 | \$2,359 | 3 | \$700 | 8 | \$3,270 | 83 | \$2,216 |
| Salem | 210 | \$8,611 | 196 | \$3,896 | 6 | \$1,050 | 8 | \$3,665 | 76 | \$3,698 |
| Shirley | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| Somerville | 562 | \$17,634 | 527 | \$4,581 | 17 | \$3,321 | 18 | \$9,732 | 154 | \$4,576 |
| Southbridge | 91 | \$3,295 | 86 | \$1,540 | 2 | \$305 | 3 | \$1,450 | 20 | \$491 |
| Spencer | 39 | \$600 | 38 | \$350 | 1 | \$250 | 0 | \$0 | 17 | \$240 |
| Springfield | 828 | \$30,895 | 764 | \$9,903 | 32 | \$5,735 | 32 | \$15,257 | 234 | \$11,791 |
| Taunton | 108 | \$5,889 | 93 | \$1,195 | 7 | \$1,508 | 8 | \$3,186 | 34 | \$3,062 |
| Waltham | 357 | \$17,747 | 318 | \$3,766 | 19 | \$3,464 | 20 | \$10,517 | 105 | \$5,195 |
| Ware | 21 | \$465 | 20 | \$165 | 0 | \$0 | 1 | \$300 | 7 | \$115 |
| Wareham | 324 | \$13,967 | 298 | \$3,122 | 11 | \$2,117 | 15 | \$8,728 | 80 | \$3,454 |
| Warren | 33 | \$649 | 32 | \$149 | 0 | \$0 | 1 | \$500 | 8 | \$541 |
| Watertown | 70 | \$1,250 | 67 | \$525 | 2 | \$375 | 1 | \$350 | 23 | \$746 |
| Webster | 65 | \$772 | 63 | \$372 | 2 | \$400 | 0 | \$0 | 17 | \$115 |
| West Springfield | 170 | \$8,601 | 152 | \$2,276 | 9 | \$1,540 | 9 | \$4,785 | 47 | \$2,611 |
| Westfield | 70 | \$1,839 | 65 | \$866 | 4 | \$635 | 1 | \$338 | 28 | \$1,510 |

Table 15: Small Business Loan Volume in Low and Moderate Income Areas by Town (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|--------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Weymouth | 44 | \$2,792 | 39 | \$392 | 2 | \$350 | 3 | \$2,050 | 11 | \$373 |
| Woburn | 137 | \$8,592 | 123 | \$1,549 | 5 | \$775 | 9 | \$6,268 | 43 | \$3,407 |
| Worcester | 1,068 | \$50,661 | 974 | \$13,033 | 39 | \$6,923 | 55 | \$30,705 | 276 | \$18,093 |
| State Totals | 17,799 | 730,184 | 16,364 | 193,223 | 670 | 121,106 | 765 | 415,855 | 4,810 | 223,437 |

Table 16: Change in Small Business Loans in Low and Moderate Income Areas by Town (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|-----------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Adams | 5 | -\$944 | 8 | \$21 | -1 | -\$250 | -2 | -\$715 | 6 | -\$392 |
| Amherst | 8 | \$439 | 7 | \$88 | 0 | \$0 | 1 | \$351 | 7 | \$378 |
| Athol | -15 | -\$1,422 | -13 | -\$375 | 0 | \$0 | -2 | -\$1,047 | -4 | -\$175 |
| Barnstable Town | -20 | \$8,142 | -37 | -\$1,510 | 4 | \$51 | 13 | \$9,601 | -22 | -\$434 |
| Beverly | 45 | \$3,763 | 38 | \$453 | 1 | -\$85 | 6 | \$3,395 | 8 | -\$203 |
| Boston | -145 | -\$31,177 | -80 | -\$4,647 | -34 | -\$6,158 | -31 | -\$20,372 | 35 | -\$3,029 |
| Bourne | -1 | \$124 | 1 | \$40 | -1 | -\$136 | -1 | \$220 | -14 | \$26 |
| Brockton | -38 | -\$601 | -41 | -\$390 | 9 | \$1,722 | -6 | -\$1,933 | -24 | -\$267 |
| Cambridge | 21 | -\$3,926 | 31 | -\$353 | -7 | -\$953 | -3 | -\$2,620 | -1 | \$799 |
| Chelsea | -63 | -\$2,373 | -61 | -\$779 | -1 | -\$201 | -1 | -\$1,393 | -5 | -\$2,628 |
| Chicopee | -22 | -\$2,982 | -17 | \$17 | -2 | -\$483 | -3 | -\$2,516 | 14 | \$726 |
| Dennis | -22 | -\$1,965 | -21 | -\$435 | 2 | \$221 | -3 | -\$1,751 | 2 | -\$1,062 |
| Dracut | 8 | \$422 | 9 | \$525 | -2 | -\$303 | 1 | \$200 | 13 | \$6 |
| Dudley | 2 | -\$536 | 3 | \$27 | 0 | \$0 | -1 | -\$563 | 1 | -\$583 |
| Everett | -60 | \$5,799 | -73 | -\$369 | 7 | \$897 | 6 | \$5,271 | -31 | -\$622 |
| Fall River | -22 | \$342 | -24 | -\$435 | -2 | -\$100 | 4 | \$877 | 0 | \$108 |
| Fitchburg | -8 | \$2,099 | -16 | -\$50 | 5 | \$893 | 3 | \$1,256 | 6 | \$2,187 |
| Framingham | -4 | \$2,417 | -7 | \$643 | 0 | \$91 | 3 | \$1,683 | -9 | \$134 |
| Gardner | -22 | \$35 | -21 | \$286 | -1 | -\$91 | 0 | -\$160 | -3 | \$271 |
| Gloucester | -15 | -\$5,543 | -6 | \$486 | -2 | -\$377 | -7 | -\$5,652 | 6 | -\$1,217 |
| Greenfield | 28 | -\$1,911 | 28 | \$218 | 5 | \$672 | -5 | -\$2,801 | 15 | -\$1,485 |
| Haverhill | 29 | \$26 | 31 | \$791 | -2 | -\$375 | 0 | -\$390 | 1 | -\$181 |
| Holyoke | -49 | \$284 | -50 | -\$738 | 1 | \$307 | 0 | \$715 | 9 | -\$268 |
| Lawrence | -12 | \$4,875 | -23 | \$1,105 | 6 | \$1,403 | 5 | \$2,367 | 1 | \$1,789 |
| Leominster | 21 | \$706 | 17 | \$170 | 2 | \$336 | 2 | \$200 | 16 | -\$1 |
| Lincoln | 2 | -\$6 | 2 | -\$6 | 0 | \$0 | 0 | \$0 | 1 | \$6 |
| Lowell | 113 | \$11,817 | 93 | \$3,059 | 7 | \$1,302 | 13 | \$7,456 | 34 | \$4,673 |
| Ludlow | -7 | \$226 | -8 | -\$49 | 0 | \$0 | 1 | \$275 | 2 | \$22 |
| Lynn | -38 | \$4,262 | -47 | -\$392 | 4 | \$420 | 5 | \$4,234 | -9 | \$1,369 |
| Malden | 46 | \$9,045 | 38 | \$753 | -3 | -\$360 | 11 | \$8,652 | 25 | \$2,095 |

Table 16: Change in Small Business Loans in Low and Moderate Income Areas by Town (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|------------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Marlborough | -14 | -\$530 | -13 | -\$271 | 0 | -\$122 | -1 | -\$137 | -4 | -\$1,001 |
| Medford | 12 | -\$285 | 5 | -\$262 | 1 | -\$71 | 6 | \$48 | 10 | \$855 |
| Methuen | -3 | -\$531 | -3 | \$201 | 1 | \$225 | -1 | -\$957 | -2 | -\$650 |
| Milford | -4 | -\$1,173 | 1 | \$156 | -2 | -\$421 | -3 | -\$908 | -4 | -\$854 |
| Montague | 5 | \$1,610 | 1 | \$7 | 1 | \$101 | 3 | \$1,502 | 8 | \$1,616 |
| Nantucket | 1 | -\$817 | 2 | -\$192 | 0 | \$0 | -1 | -\$625 | -1 | -\$715 |
| New Bedford | 20 | \$2,638 | 9 | -\$298 | 4 | \$748 | 7 | \$2,188 | 41 | \$4,959 |
| North Adams | 11 | \$912 | 14 | \$60 | -5 | -\$1,072 | 2 | \$1,924 | -2 | \$1,232 |
| Peabody | 0 | \$141 | 0 | -\$279 | -1 | -\$140 | 1 | \$560 | 4 | \$485 |
| Pepperell | -7 | \$316 | -8 | \$16 | 0 | \$0 | 1 | \$300 | 4 | \$623 |
| Pittsfield | -22 | -\$3,465 | -11 | \$227 | -7 | -\$1,420 | -4 | -\$2,272 | -16 | -\$1,479 |
| Plymouth | 14 | \$1,449 | 8 | \$32 | 6 | \$1,194 | 0 | \$223 | 3 | -\$495 |
| Provincetown | -22 | -\$1,291 | -21 | -\$126 | 3 | \$681 | -4 | -\$1,846 | -7 | -\$545 |
| Quincy | -5 | -\$363 | -7 | -\$103 | 2 | \$140 | 0 | -\$400 | 6 | -\$646 |
| Revere | -57 | -\$3,711 | -48 | -\$890 | -8 | -\$1,395 | -1 | -\$1,426 | -10 | -\$2,391 |
| Salem | 0 | \$1,993 | -1 | \$581 | -2 | -\$343 | 3 | \$1,755 | 7 | \$1,611 |
| Shirley | -1 | -\$32 | -1 | -\$32 | 0 | \$0 | 0 | \$0 | 0 | \$0 |
| Somerville | -20 | -\$8,002 | -9 | -\$1,492 | 0 | \$322 | -11 | -\$6,832 | 11 | -\$3,622 |
| Southbridge | -3 | -\$637 | 1 | \$423 | -3 | -\$695 | -1 | -\$365 | 2 | -\$845 |
| Spencer | 14 | \$293 | 13 | \$43 | 1 | \$250 | 0 | \$0 | 9 | \$47 |
| Springfield | -41 | -\$9,797 | -15 | \$550 | -12 | -\$1,852 | -14 | -\$8,495 | 11 | \$2,534 |
| Taunton | -11 | \$2,066 | -17 | -\$236 | 1 | \$379 | 5 | \$1,923 | 7 | \$1,673 |
| Waltham | 6 | \$5,748 | -13 | \$92 | 9 | \$1,535 | 10 | \$4,121 | 16 | \$2,954 |
| Ware | -5 | -\$976 | -4 | \$24 | 0 | \$0 | -1 | -\$1,000 | 0 | \$65 |
| Wareham | -22 | -\$2,384 | -16 | \$17 | 3 | \$746 | -9 | -\$3,147 | -13 | -\$264 |
| Warren | -7 | \$279 | -8 | -\$221 | 0 | \$0 | 1 | \$500 | -2 | \$376 |
| Watertown | -12 | \$528 | -14 | \$53 | 1 | \$125 | 1 | \$350 | 5 | \$543 |
| Webster | -7 | -\$1,302 | -6 | -\$262 | 2 | \$400 | -3 | -\$1,440 | -5 | -\$1,691 |
| West Springfield | -1 | \$1,728 | -1 | \$403 | -4 | -\$785 | 4 | \$2,110 | 1 | -\$384 |
| Westfield | 10 | \$742 | 6 | -\$36 | 3 | \$440 | 1 | \$338 | 8 | \$678 |

Table 16: Change in Small Business Loans in Low and Moderate Income Areas by Town (2010)

| | Total Small Business Loans | | Loans With Original Amount of \$100,000 or Less | | Loans With Original Amount of \$100,000 to \$250,000 | | Loans With Original Amount Over \$250,000 | | Loans to Businesses With Revenues of \$1 Million or Less | |
|--------------|----------------------------|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|--|---------------------------|
| | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) | Number of Loans | \$ Amount of Loans (000s) |
| Weymouth | -5 | \$680 | -7 | -\$116 | 1 | \$150 | 1 | \$646 | -6 | -\$821 |
| Woburn | -7 | \$4,611 | -13 | \$44 | 0 | -\$46 | 6 | \$4,613 | -2 | \$2,471 |
| Worcester | -27 | -\$2,054 | -23 | -\$173 | -4 | -\$767 | 0 | -\$1,114 | -4 | \$3,408 |
| State Totals | -445 | -\$10,179 | -438 | -\$3,906 | -14 | -\$3,250 | 7 | -\$3,023 | 155 | \$11,769 |