

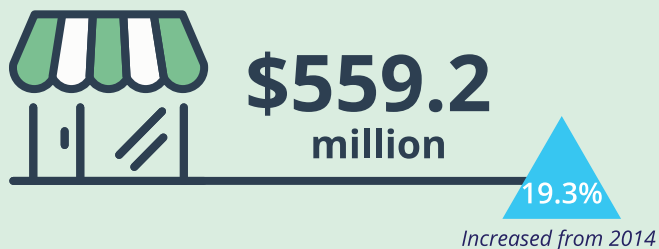
SMALL BUSINESS LENDING IN MASSACHUSETTS 2015

LOAN VOLUME



The annual CRA data shows that small business lending volume in Massachusetts increased modestly in 2015 in terms of both the number and dollar amount of loans.

Loans Guaranteed by SBA reached record levels



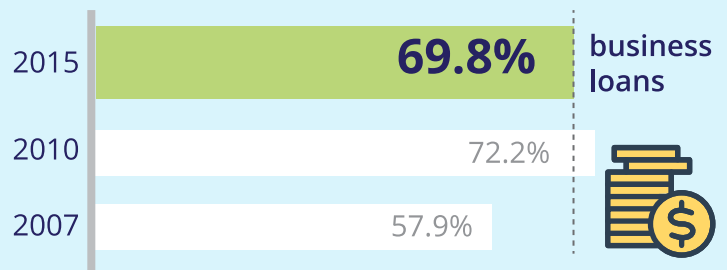
What is the CRA?

The Community Reinvestment Act is a federal law designed to encourage commercial banks and savings associations to help meet the credit needs of borrowers in all segments of their communities, including low- and moderate-income neighborhoods.



LENDERS

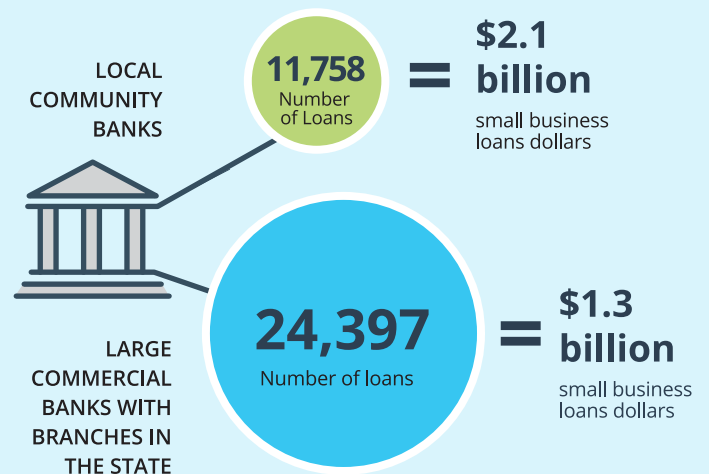
Local CRA Reporting Banks share of small business loans



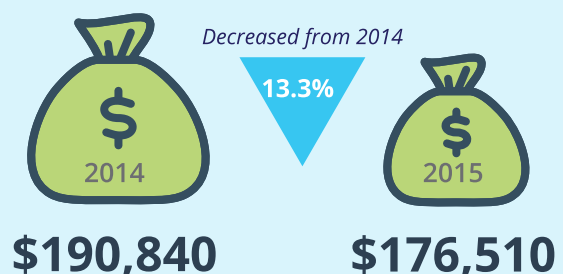
Local CRA reporters have increased their share of the Massachusetts small business loan market in the immediate wake of the financial crisis but have not added to their gains over the past few years.

Small Business Lending

Local community banks outperformed large commercial banks in terms of small business loan dollars, but lagged in terms of the number of loans in 2015.



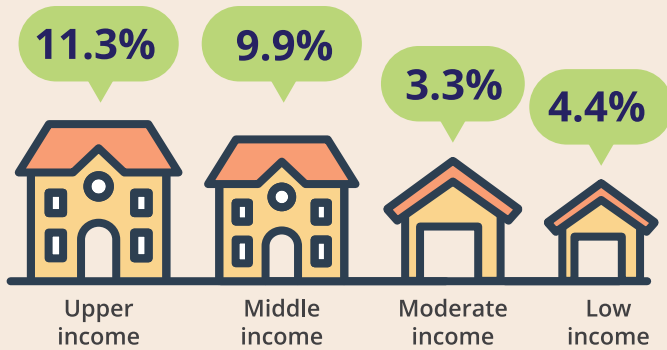
The average size of a small business loan at local community banks



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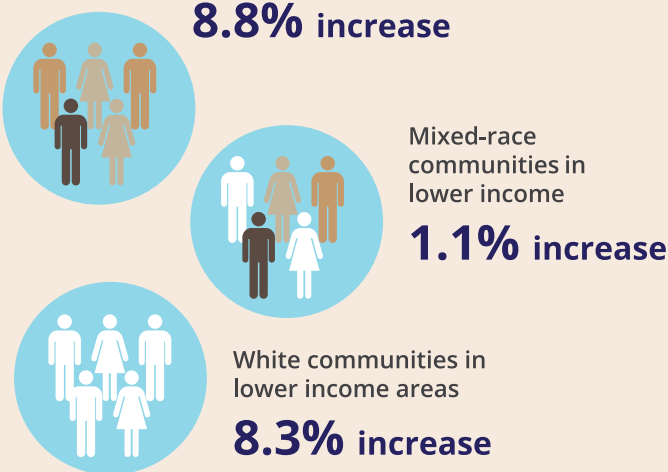
LENDING IN TRADITIONALLY UNDERSERVED AREAS

Modest increases in small business loan dollars in 2015 by income



Increase from 2014 in small business loans by racial composition

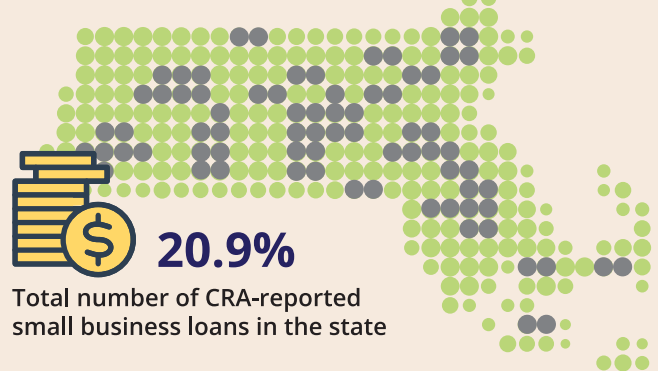
High-minority communities with lower income populations



Local demographics

Low and moderate income population continued to receive a somewhat lesser share of small business loans in 2015 than one might expect given the local demographics

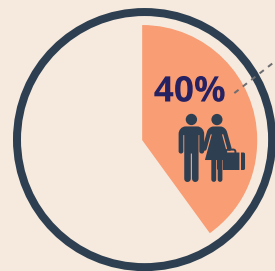
● **27.2%** of census tracts are low and moderate income



Overall volume of small business loans in communities with the largest immigrant populations

3,301 small business loans

\$128.4 million



Businesses in communities where the immigrant populations is 40% or more of the local population

About M|C|B|C

The Massachusetts Community & Banking Council (MCBC) was established in 1990 to bring together community organizations and financial institutions to affect positive change in the availability of credit and financial services across Massachusetts by encouraging community investment in low and moderate income and minority group neighborhoods and providing research, other information, assistance and direction in understanding and addressing the credit and financial needs of low and moderate income individuals and neighborhoods.

To view the full report go to: <http://mcbc.info/publications/small-business-lending-report-2007-2015-2/>

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Massachusetts Community & Banking Council

www.mcbc.info

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